# Does the 52-week high affect analyst recommendation revisions? 

Fengfei Li* ${ }^{*}$ Chen Lin ${ }^{\dagger}$ Tse-Chun Lin ${ }^{*}$<br>Faculty of Business and Economics, University of Hong Kong


#### Abstract

We explore whether the 52 -week high stock price, which has been viewed as a resistant level among practitioners, serves as a reference point to the analysts. Our results show that analysts are more likely to downgrade when stock prices approaching 52-week high. The effects are stronger for firms with higher information asymmetries. We also find that star analysts, experienced analysts who work in top-tier brokerage firms, and analysts who went to Ivy League school are less affected by the 52 -week high reference price possibly due to superior abilities. Overall, our findings provide a novel behavioral determinant of analyst recommendation revisions.


JEL classification: G14, G24, D82, M41
Keywords: 52-week high, reference point, resistance level, recommendation revision, information asymmetry, star analyst

[^0]
## 1. Introduction

The 52 -week high price is a readily accessible piece of information and widely reported on financial news outlets such as the Wall Street Journal, Reuters, Bloomberg, and Yahoo Finance. Previous research has shown that the 52-week high price affects decisions of various market participants, including corporate managers (Baker, Pan, and Wurgler, 2012), employees (Heath, Huddart, and Lang, 1999), options traders (Poteshman and Serbin, 2003), and stocks traders (George and Hwang, 2004). In this paper, we explore the influence of the 52-week high price on decisions of stock analysts.

Analysts have been shown to play an important role as the information intermediary and providers in the stock market (see, e.g., Lang and Lundholm, 1996; Healy and Palepu, 2001; Frankel, Kothari, and Weber, 2006). A large number of studies also suggest that analyst stock recommendations provide at least modest investment values (see, e.g., Womack, 1996; Barber, Lehavy, McNichols, and Trueman, 2001; Jegadeesh, Kim, Krische, and Lee, 2004; Green, 2006; Jegadeesh and Kim, 2006). The focus of our study is to investigate whether the 52-week high reference point price affects the recommendation revisions of the sell-side analysts. ${ }^{1}$

Our paper sheds light to the literature by answering the following questions. First, since the 52-week high price is often perceived by the market practitioners as a "resistant" level, does approaching the 52 -week high influence the decisions of analyst recommendation revisions? Second, is this anchoring effect stronger for firms with greater information asymmetry? In other words, do analysts rely more on the 52 -week high for their recommendation revisions when the stocks are more difficult to value? Third, does this effect vary among analysts? In particular, will the star analysts' recommendation revisions be less influenced by this reference price? To

[^1]the best of our knowledge, our paper offers the first attempt to establish a close connection between the 52-week high price and analyst recommendation revisions.

Using a sample of 214,691 analyst recommendation revisions from November 1993 to December 2013, we find that the approaching to the 52 -week high price dummy has a significant predictive power on the analyst recommendation downgrade in the logit regressions. The dummy (Approach52) equals 1 when the stock price at day $t-1$ is within a 5\% band below the 52 -week high. ${ }^{2}$ We also control for the known determinants of analyst recommendations as in Jegadeesh et al. (2004) and firm-specific variables as in Loh and Stulz (2011). For firms with stock prices near to 52 -week high, the probability of being downgraded by the analysts is $32.7 \%$ higher than that of firms with prices not approaching 52-week high. Our finding suggests that the 52-week high price is an important reference price for the analyst recommendation decisions. That is, when stock prices approach to the 52-week high, analysts tend to anchor on this reference price and downgrade their recommendations. This might be due to the belief that the stock is not a good investment target as it is approaching the resistant level and less likely to keep on rising. Hence, firms with price approaching 52-week high have a relatively higher probability of being downgraded.

We also find that this predictability is stronger for firms with greater information asymmetries, such as firms with small size, low book-to-market ratio, low analyst coverage, young age, high idiosyncratic volatility, high probability of informed trading (PIN), and high absolute discretionary accruals. Hirshleifer (2001) argues that cognitive limitation forces the use of heuristics for making decisions, and the psychological biases increase when there is greater

[^2]uncertainty. Consistent with this argument, our results indicate that analysts are more likely to be affected by the 52 -week high when making recommendations for firms that are more difficult to value, characterized by the higher information asymmetry.

Furthermore, previous studies show that there exists a positive relationship between analyst reputation and research quality (see, e.g., Stickel, 1992; Leone and Wu, 2007; Fang and Yasuda, 2009; Fang and Yasuda, 2013). Hence, star analysts might be less affected by this reference price for their recommendation revision decisions. Following Liu and Ritter (2011) and Fang and Yasuda (2009), we define star analysts based on the election results of All-America star analysts from the October issue of Institutional Investor magazine. We find that star analysts recommendation revisions are not significantly affected by the 52 -week high reference price. This result suggests that star analysts suffer less from the anchoring effect of 52-week high. It is also in line with the notion that star analysts have superior abilities as argued, for example, in Stickle (1995) and Fang and Yasuda (2013). We also consider other analyst characteristics that are positively correlated with the star analyst status, such as experienced analysts who work in top-tier brokerage firms, analysts who attended Ivy League schools, and analysts who attended Ivy League schools and also have an MBA degree. We obtain similar results using these three alternative measures.

Next, we study firms' subsequent performances and buy-and-hold abnormal returns after being downgraded. If firms whose stock prices approaching 52-week high are downgraded purely because analysts believe that the price might lose its momentum due to the resistance level, then the subsequent firm performance and abnormal returns should perform better than other downgraded firms whose prices did not approach the resistant level. On the contrary, if the downgrade decisions are based on the firm fundamental and only coincidentally related to the

52-week high, then the subsequent performance and abnormal returns after being downgraded would be similar to other downgraded firms. Our result is consistent with the former argument. Compared with firms downgraded without prices approaching 52 -week high, the subsequent performance of firms with prices approaching 52-week high is better, and the market response to the downgrade news is less negative.

We also find strong evidence supporting our hypothesis based on star and non-star analyst subsample. The results show that star analysts' downgrade decisions do not have a differential predictability on the future firm performances whether a firm's stock price approaching 52-week high or not. Neither does the market response show any significant difference to star analysts' downgrade decisions whether stock prices are within or out of 52-week high band before downgrade. These findings support that star analysts' recommendation revisions are less affected by the 52 -week high reference point. It also indicates the better quality of star analysts' recommendation revisions.

We perform a variety of tests as robustness checks for our main findings. We get similar results through different econometric methods such as probit model, linear probit model, OLS, and ordered logit model. We also try $4 \%$ and $6 \%$ bands for measuring the nearness to 52 -week high and employ approach dummy defined based on price at day $t-3$ or any of the past three days. Besides, we also use a price ratio and a quartic term of the price ratio, which is calculated as the price at day $t-1$ divided by the 52 -week high price, to replace the approach dummy in the regressions. All these tests yield consistent results that the probability of being downgraded increases with the nearness to the 52-week high stock price.

Our study contributes to the literature in three dimensions. First, numbers of studies have examined the driving forces that cause incentive bias in analyst recommendations, such as
underwriting relationships (e.g., Lin and McNichols, 1998; Michaely and Womack, 1999; O’Brien, McNichols, and Lin, 2005), commission fee pressure from institutional investors ( Gu , Li, and Yang, 2013), and access to management-provided information (Chen and Matsumoto, 2006). Despite the voluminous literature on analysts' incentive bias, there is little research about the behavioral bias of analysts. We are the first study showing the influence of the 52-week high reference price on analyst recommendation revisions. In this sense, our paper is related to Jegadeesh et al. (2004) and Loh and Stulz (2011). Jegadeesh et al. (2004) use various stock characteristics to examine analyst preferences and show that analysts generally recommend glamour stocks or growth firms. Loh and Stulz (2011) find that recommendation revisions issued on growth, small, high institutional ownership, or high analyst dispersion firms are more likly to be influential. We add to this literature by showing that behavioral bias can meaningfully affect analyst decisions via the anchoring bias as described in Tversky and Kahneman (1974).

Second, we also shed light on role of the 52 -week high by analyzing whether analysts anchor on this readily available reference price when making recommendation decisions. The existing research has examined the impact of 52-week high on various stock market participants. For example, George and Hwang (2004) argue that investors use the 52-week high as a reference point and are reluctant to bid the price higher when good news pushes the price close or to a new 52-week high. Huddart, Lang, and Yetman (2009) also provide evidence that 52-week highs influence investors' trading decisions. Heath, Huddart and Lang (1999) find that the exercise of employee stock option almost double when the stock price exceeds the 52 -week high reference point. Poteshman and Serbin (2003) report that approaching 52-week high can trigger rational and irrational early exercise of exchange-traded stock options among the discount and fullservice customers. Furthermore, Baker, Pan, and Wurgler (2012) show that the 52-week high
price serves as an anchor in mergers and acquisitions and affect the bidder's offer price decision, bidder announcement effects, deal success, and merger waves. In addition to the effects on market participants, Lin and Yu (2012) find that nearness to the Dow Jones Industrial Average 52-week high has strong predictability for the aggregate market returns. Our finding provides evidence that the 52 -week high price also affects the decisions of financial analysts-an important information intermediary and provider in the stock market.

Last, we extend the literature on star analyst by exploring the relation between star analysts' recommendation revisions and the 52-week high reference price. Leone and Wu (2007) argue that star analysts have superior abilities which stem from innate talent rather than experience. Fang and Yasuda (2013) suggest that skill differences exist among analysts, and the star analysts have superior skills. Our finding is in line with their argument that the star analysts have higher expertise and thus rely less on 52-week high reference point in their recommendation decisions.

The remainder of the paper is organized as follows. Section 2 develops the hypotheses. Section 3 describes the data and provides summary statistics for the firm and analyst characteristics. Section 4 discusses empirical results for the three main hypotheses. Section 5 presents additional tests for subsequent firm performance and abnormal returns. Section 6 shows various robustness checks. Section 7 concludes.

## 2. Hypothesis development

2.1 The impact of 52-week high on recommendation revisions

Tversky and Kahneman (1974) show that people often rely on heuristics to predict values. Heuristics simplify the complex tasks of evaluation. However, heuristics also leads to biases in judgments under uncertainty. One of the key heuristics is anchoring that individuals often rely on irrelevant but salient anchors to form beliefs. Consistent with the anchoring theory, Brock,

Lakonishok, and LeBaron (1992) point out that technical analysts view the recent highest level of stock price as a resistance level and consider price breaking through the resistance level as a buy signal. Driessen, Lin, and Van Hemert (2012) also find that the 52-week high acts as a resistance level, and implied volatilities and stock betas decrease when approaching the 52-week high. Birru (2014) shows that approaching to the 52 -week high induces a downward bias in investor and analyst expectations.

Based on the anchoring theory and the aforementioned studies, we consider whether the 52week high price have an impact on the decisions of analyst recommendation revisions. When stock prices approach the 52-week high, the resistance level among practitioners, analysts might anchor on the 52-week high reference price and tend to downgrade their recommendations. This might be due to the analysts' belief that the stock is no longer a good investment because it is approaching the resistant level and unlikely to keep on rising. We summarize this reasoning in the following hypothesis:

H1: Since the 52-week high stock price has been viewed as a resistance level by the market practitioners, we expect that the 52-week high price serves as a reference point for analyst recommendation revisions. Analysts are more likely to downgrade when stock prices approaching 52-week high.

Our Hl predicts that the probability of being downgraded for firms with price close to the 52-week high would be larger compared with firms with prices far from the 52-week high. Thus, our Hl extends the existing literature by proposing that, in addition to the known determinants
for analyst recommendation revisions, the 52 -week high reference point price also plays a significant role in analyst recommendation decisions.
2.2 The 52-week high reference point price and information asymmetry

If information asymmetries make it more difficult for analyst to provide adequate valuation, analyst might rely more on heuristics to make their decisions as indicated in Tversky and Kahneman (1974) and Hirshleifer (2001). We thus propose our second hypothesis as follows:

H2: When stocks are more difficult to value under higher information asymmetry, analysts would rely more on the 52-week high reference point price for their recommendation revisions. The effect of 52-week high proposed in H1 should be stronger for firms with greater information asymmetry.

This hypothesis predicts that firms with higher information asymmetries have a relatively larger probability of being downgraded when the prices approach the 52-week high resistance level. The existing literature has shown various proxies for high information asymmetry, including small firm size (e.g., Chari, Jagannathan and Ofer, 1988), low book-to-market ratio (e.g., Barclay and Smith, 1995), low analyst coverage (e.g., Hong, Lim, and Stein, 2000), young firm age (e.g, Barry and Brown, 1985), high idiosyncratic volatility (e.g., Krishnaswami and Subramaniam, 1999), high probability of informed trading (PIN) (e.g., Easley, Hvidkjaer and O'Hara, 2002), and high absolute discretionary accruals (e.g, Bhattacharya, Ecker, Olsson and Schipper, 2012; Bhattacharya, Desai and Venkataraman, 2013). We expect that the anchoring effect of 52-week high is stronger for firms characterized by these high information asymmetry proxies.
2.3 The 52-week high reference point price and star analyst

The previous literature suggests that analysts' career concerns and individual analyst characteristics can explain some differences in earnings forecasts and stock recommendations. For example, Stickel (1992) finds that there is a positive relation between reputation and performance in terms of earnings forecasts accuracy, frequency, and market response. In addition, Stickel (1995) shows that recommendations made by the analysts from the All-America firstteam have the greatest impact on stock prices. Consistently, Loh and Stulz (2011) report that recommendation changes are more likely to be influential if issued by the star analysts. Leone and Wu (2007) argue that Institutional Investor ranking is helpful to identify high quality analysts, and the ranked analysts have superior abilities. Fang and Yasuda (2009) find that analyst personal reputation and bank reputation are associated with higher quality forecasts and more effectiveness against conflicts of interest. Furthermore, Fang and Yasuda (2013) show that there is a significantly positive relation between star status and investment value of stock recommendations, and the outperformance is not entirely due to luck, bigger market influence, or better company connections.

These findings suggest that star analysts have superior ability in stock valuation. Hence, if the 52-week high price indeed serves as a reference point for analyst recommendation decisions, we would expect that this anchoring effect has less influence on star analyst recommendation revisions. We propose our third hypothesis:

H3: As star analysts have superior abilities, their recommendation revisions would be less affected by the 52-week high reference price.

This hypothesis predicts that firms covered by star analyst have a lower probability of being downgraded when stock prices approach 52-week high, compared with firms covered by nonstar analysts.

The existing literature also proposes that there exists a positive correlation between the reputation of brokerage firm and the analyst quality. That is, brokerage firms with high reputation should be more likely to hire analysts of high ability. In addition, Cohen, Frazzini, and Malloy (2010) find that the number of school ties is a strong positive predictor of the likelihood of being a star analyst. Particularly, Ivy League schools account for $43.72 \%$ of analyst ties to senior officials and $48.51 \%$ of analyst ties to board of directors. Fang and Huang (2014) also show that Ivy League education has significant positive effect on the probability of being elected as the star analyst for women although this effect is positive insignificant for men. MBA program provides a good opportunity to build social connections. Gottesman and Morey (2006) argue that mutual fund managers who have attended a top or near top MBA program exhibit better performance. Based on these studies, we can infer that experienced analysts who work in high reputation brokerage firm, analysts who have ever attended Ivy League school, and analysts who attended Ivy League school and hold a MBA degree are likely to be elected as star analysts. We expect that the 52 -week high reference point price also has less influence on the recommendation revision decisions of analysts who tend to be elected as stars.

## 3. Data

The analyst recommendation data is obtained from I/B/E/S detailed U.S. recommendations file. I/B/E/S assigns a numeric value for the analyst ratings: 1 for Strong Buy, 2 for Buy, 3 for Hold, 4 for Underperform, and 5 for Sell. We reverse the analyst rating from I/B/E/S so that
downgrade corresponds to a negative number and upgrade corresponds to a positive number. Following Loh and Stulz (2011), recommendation change is calculated as the current rating minus the prior rating issued by the same analyst, taking a value between -4 and +4 . Further, we adopt the following recommendation filters. First, a recommendation is assumed to be stopped if it is not updated or confirmed in 180 days after the review date (RevDats) as indicated in I/B/E/S. Second, the recommendations should be associated with non-missing CUSIP number and analyst code, and not in the I/B/E/S stopped file. Third, since we are investigating the relation between recommendation revisions and the 52 -week high stock price, a recommendation change should be made by the analyst within 12 months of the issue date. Last, following Driessen, Lin, Van Hemert (2012), we exclude cases when the 52 -week high price was set within 30 days of recommendation revision date. This is to make sure that our sample only contains cases where stock price approach the 52 -week high from below instead of falling from it. After the filtering, our main sample consists of 214,691 analyst recommendation changes from 10,841 analysts for 10,219 unique firms between November 1993 and December 2013.

To capture analyst quality, we use four dummy variables: Star, TopExp, Ivy and IvyMBA. All-America star analysts are elected by Institutional Investor magazine each year and the election result is on the October issue. Star equals 1 ( 0 , otherwise) if the analyst was an all-star (top 3) in year $t-1$. Following previous studies (e.g., Hong and Kubik, 2003; Fang and Yasuda, 2009), brokerage firm reputation is measured by Carter-Manaster ranks. ${ }^{3}$ Brokerage firms with the highest Carter-Manaster score of 9 is defined as top-tier brokerage firm. TopExp is a dummy for experienced analysts who work in the top-tier brokerage firms and have analyst experience above the cross-sectional median in year $t-1$. We use the analyst education information in Cohen, Frazzini, and Malloy (2010). Ivy is a dummy which equals 1 (0, otherwise) if the analyst

[^3]attended an Ivy League school. $I v y M B A$ is a dummy which equals 1 ( 0 , otherwise) if the analyst attended an Ivy League school and also has a MBA degree. The correlation between Star and TopExp, Ivy, IvyMBA is $0.377,0.143$, and 0.136 , respectively. ${ }^{4}$ The correlation between Ivy and $I v y M B A$ is 0.710 . All the correlations are positive and significant with $p$-value of less than 0.001 .

## [TABLE 1 ABOUT HERE]

Table 1 reports summary statistics of the variables used in the analyses. The variables include the recommendation change, the downgrade dummy, the approaching 52-week high dummy, the known predictive variables for analyst recommendation, the variables of information asymmetries, and the analyst quality proxies. The median of current rating is 3 (Hold) and the median of prior rating is 4 (Buy). The average recommendation change across our whole sample is -0.046 , with a high standard deviation of 1.306 . Recommendation downgrades constitute about $41.3 \%$ of our sample. The remaining $58.7 \%$ sample is recommendation upgrades and reiterations, i.e., recommendation change equals zero. The approaching 52-week high dummy equals 1 ( 0 , otherwise) if the price at day $t-1$ relative to the recommendation revision date $t$ is within a $5 \%$ band below the 52 -week high, meaning $(1-0.05) \times 52$-week high $<$ price at day $t-1$ < 52-week high. The approach dummy is set to be 0 for firms that have stock split or dividend announcements in days $(-30,-1)$ to exclude potential influence on the 52 -week high effect. In our sample, about $4.5 \%$ recommendation changes are made after stock price at $t-1$ approaching 52-week high. The mean value of Star, TopExp, Ivy, and IvyMBA dummy is $8.2 \%, 12.7 \%, 22.9 \%$, and $13 \%$, respectively.
[FIGURE 1 ABOUT HERE]

[^4]For illustration of our main hypothesis, Figure 1a and Figure 1b provide two examples of analyst recommendation downgrades when the stock prices at day $t-1$ approach 52 -week high (within a 5\% band below the 52-week high). Figure 1a shows that the stock price of PepsiCo approached the 52-week high on Apr 27, 2011, and the analyst P. Gorham downgraded the recommendation from Buy to Hold on Apr 28, 2011. Figure 1b shows that the stock price of eBay approached the 52 -week high on Sep 10, 2004, and the analyst R. Becker downgraded the recommendation from Strong Buy to Hold on Sep 13, 2004.

## 4. Empirical Results

In this section, we investigate the relation between analyst recommendation change and the 52-week high. Our hypothesis posits that the 52-week high price acts as an important reference point for analyst recommendation revisions. When prices approach this resistance level, in the language of practitioners, analysts anchor their beliefs on the 52-week high reference price and tend to downgrade their recommendations. Hence, we test the effects of approaching 52-week high on analyst recommendation downgrade and examine how firm characteristics and analyst characteristics may alter the effect of 52-week high.
4.1 Predictability of the 52-week high on recommendation downgrade

To test the first hypothesis, we add an approaching 52-week high dummy to the logit regression as a predictor for analyst recommendation downgrade:

$$
\begin{align*}
\text { Downgrade }_{i, j, t} & =\beta_{0}+\beta_{1}{\text { Approach } 52_{j, t-1}+\beta_{2} \text { Runup }_{j, t-5, t-1}+\beta_{3} \text { Runup }_{j, t-21, t-6}+\beta_{4} \text { Runup }_{j, m-6, m-2}} \\
& +\beta_{5} \text { Runup }_{j, m-12, m-7}+\gamma \text { Controls }_{j}+\varepsilon_{i, j, t} \tag{1}
\end{align*}
$$

where Downgrade $e_{i, j, t}$ is a dummy variable for recommendation change $j$ issued by analyst $i$ at time $t$, taking a value of 1 if recommendation change is negative and 0 otherwise.

Approach $52_{j, t-1}$ is an approaching 52 -week high dummy which equals 1 if stock price at day $t-1$ is within a $5 \%$ band below the 52 -week high and 0 otherwise. When stock price is near its $52-$ week high, the firm has experienced a substantial price run-up recently. Hence, to tease out the momentum effect on downgrades, we control for four variables based on the price run-ups. Rипир $_{j, t-5, t-1}$ is the cumulative return over the past five trading days before the recommendation
 return from day $t-21$ to $t-6$, month -6 to -2 , and month -12 to -7 preceding the recommendation revision date $t$, respectively. Controls $_{j}$ is a vector of control variables considered relevant to analyst recommendations. Following Jegadeesh et al. (2004), we control for earnings momentum effect by including Earnings forecast revisions and standardized unexpected earnings (SUE). We consider valuation indicators such as Size, book-to-market ratio (B/M), Earnings to price, Turnover, and two growth indicators of Long-term growth forecast and Sales growth. Furthermore, we include two accounting fundamental indicators Accruals and Capital expenditure. These variables can predict cross-sectional returns as shown in previous studies. Besides, we also add variables that are shown to be related to analyst recommendation in Loh and Stulz (2011), including Idiosyncratic volatility, Institutional ownership, Analyst coverage, Analyst dispersion, and Analyst experience. All the regressions control for year and Fama-French 48 industry fixed effects as well. Standard errors are double clustered by firm and year to adjust for cross-sectional and time-series correlations (Petersen, 2009).

Previous studies point out that interpreting interaction effects in terms of marginal effects in non-linear models is difficult (see, e.g., Ai and Norton, 2003; Greene, 2010). A simpler way is to use logit regression and interpret coefficients in terms of odds ratios (exponentiated coefficients)
which are easier to interpret when the model contains interaction terms (Buis, 2010). Similar as Doidge, Karolyi, and Stulz (2013), we report regression coefficients as $\log$ of odds ratio.
[TABLE 2 ABOUT HERE]
Table 2 shows the coefficients from estimation of equation (1), along with $z$-statistics. The exponentiated coefficient for the intercept represents the baseline odds. The approaching 52week high dummy (Approach52) is significantly positive, which means that analysts are more likely to downgrade when price approaching 52-week high. Its coefficient ranges from 0.254 (zstatistic $=4.97)$ in column 1 to $0.283(z$-statistic $=4.75)$ in column 4 , the corresponding odds ratio ranges from $1.289\left(\mathrm{e}^{0.254}\right)$ to $1.327\left(\mathrm{e}^{0.283}\right)$. In other words, for firms with stock price approaching the 52-week high, the odds of being downgraded is about $28.9 \%$ to $32.7 \%$ higher, compared with firms not approaching the 52-week high.

The coefficients of Runup $_{t-5, t-1}$, Runир $_{m-6, m-2}$, and Runир $_{m-12, m-7}$ are significantly negative, and Runup $_{t-21, t-6}$ is negative but insignificant. For example, the coefficient of Runup $_{t-5, t-1}$ is $-1.166(z$-statistic $=-3.50)$ in column 1 , then the odds ratio associated with $10 \%$ increase in Runup $_{t-5, t-1}$ is $0.890\left(\mathrm{e}^{-1.166 \times 0.1}\right)$. This means that the odds of being downgraded drop by $11 \%$ with $10 \%$ increase in return for the past five days. This result suggests that analysts tend not to downgrade firms with recent price run-ups. However, when stock price is close to its 52 -week high (within a 5\% band below the 52-week high), the probability of being downgraded increases considerably. Thus, the results in Table 2 provide supportive evidence to our main hypothesis that 52-week high serves as a reference point for analyst recommendation decisions.

As discussed in Jegadeesh et al. (2004), previous studies have documented that glamour stocks are overvalued by the market and earn lower subsequent returns. If analysts pay attention to these results, then we would expect analysts' recommendations to be more favorable to firms
with lower trading volume, lower growth, lower accruals, and lower capital expenditure. Indeed, our results show that firms with high turnover, high growth, high accruals, and high capital expenditure are more likely to be downgraded by sell-side analysts.
4.2 The effect of 52-week high under information asymmetries

Under high information asymmetry, analysts face substantial difficulties in either acquiring or interpreting information, which might impair analysts' ability to provide valuable recommendations. This could imply that analysts rely more on heuristics when providing recommendations for firms with severe information asymmetry. Our second hypothesis posits that analysts are more likely to be influenced by the 52 -week high reference point price in their recommendation decisions for firms associated with greater information asymmetry.

As discussed in Section 2, we use various measures to proxy for high information asymmetry: small firm size, low B/M ratio, low analyst coverage, young age, high idiosyncratic volatility, high PIN, and high absolute discretionary accruals. Each of these dummies equals 1 if the information asymmetry is higher than the cross-sectional median. To examine whether the relation between the 52 -week high price and the likelihood of being downgraded is affected by information asymmetry, we add an interaction term of approaching 52-week high dummy with high information asymmetry dummy into equation (1):

$$
\begin{align*}
\text { Downgrade }_{i, j, t} & =\beta_{0}+\beta_{1} \text { Approach52 }_{j, t-1}+\beta_{2}{\text { Approach } 52_{j, t-1} \times \text { Information asymmetry }_{j}} \\
& +\beta_{3} \text { Information asymmetry }_{j}+\beta_{4} \text { Runup }_{j, t-5, t-1}+\beta_{5} \text { Runup }_{j, t-21, t-6} \\
& +\beta_{6} \text { Runup }_{j, m-6, m-2}+\beta_{7} \text { Runup }_{j, m-12, m-7}+\gamma \text { Controls }_{j}+\varepsilon_{i, j, t} \tag{2}
\end{align*}
$$

The interaction coefficient $\beta_{2}$ gauges the incremental effect of approaching 52-week high on recommendation downgrade under high information asymmetry.
[TABLE 3 ABOUT HERE]

Table 3 presents the regression results based on equation (2). Consistent with Table 2, the approaching 52-week high dummy remains positive and significant. All the coefficients of interaction terms are positive and significant, which means that the 52-week high reference price is more strongly associated with analysts' downgrade decisions when firms' information asymmetry is higher. For example, in column 3, the coefficient of interaction term is 0.147 ( $z$ statistic $=2.57$ ). For firms with lower analyst coverage, when stock prices are close to 52 -week high, the odds of being downgraded is $15.84 \%\left(e^{0.147}-1\right)$ higher relative to firms with higher analyst coverage. This set of results provides supportive evidence to our second hypothesis.
4.3 The impact of 52-week high and analyst characteristics

While we have shown that 52 -week high acts as an anchor for analyst recommendation revisions, it is intriguing to know whether the 52-week high effect vary among analysts with different characteristics like qualities and reputation. In other words, does the 52-week high reference point price affect star analysts' recommendation decisions?

To explore the connection between the 52-week high and star analysts' decisions, we add an interaction term of approaching 52-week high dummy with analyst characteristic dummy into equation (1):

Downgrade $_{i, j, t}=\beta_{0}+\beta_{1}{\text { Approach } 52_{j, t-1}+\beta_{2} \text { Approach } 2_{j, t-1} \times \text { Analyst characteristic } i_{i, j}}$

$$
\begin{align*}
& +\beta_{3} \text { Analyst characteristic }_{i, j}+\beta_{4} \text { Runup }_{j, t-5, t-1}+\beta_{5} \text { Runup }_{j, t-21, t-6} \\
& +\beta_{6} \text { Runup }_{j, m-6, m-2}+\beta_{7} \text { Runup }_{j, m-12, m-7}+\gamma \text { Controls }_{j}+\varepsilon_{i, j, t} \tag{3}
\end{align*}
$$

where Analyst characteristic ind $_{i, j}$ indicates the dummy variable capturing analyst characteristic as described in Section 3, including Star, TopExp, Ivy, and IvyMBA.
[TABLE 4 ABOUT HERE]

Table4 reports the results estimated from equation (3). The coefficient of Star is -0.140 ( $z-$ statistic $=-1.94$ ), which implies that the firm's probability of being downgraded decreases by $13 \%$ $\left(\mathrm{e}^{-0.140}-1\right)$ if the firm is covered by analyst who was elected as an All-America star (top 3) in the previous year. One interpretation is that firms followed by star analysts generally have good performance. The coefficient of TopExp and Ivy are negative and insignificant. The coefficient of IvyMBA is positive and marginally significant. These coefficients of analyst characteristics indicate that recommendation decisions vary widely among analysts.

The approaching 52-week high dummy is still positive and significant in all the columns. However, all the coefficients of interaction terms are negative and significant. Star analysts are less affected by the 52-week high reference price. In column 1, the coefficient of interaction term is -0.250 ( $z$-statistic $=-2.91$ ). When stock prices approach 52 -week high, the probability of being downgraded is $22.1 \%\left(\mathrm{e}^{-0.250}-1\right)$ lower for firms covered by the star analysts. In addition, the results suggest that analysts who tend to be elected as star analysts also suffer less from the anchoring effect of 52 -week high, such as experienced analysts who work in high reputation brokerage firm, analysts who graduated from Ivy League schools, and analysts who attended Ivy League schools and also hold a MBA degree. For example, in column 3, the coefficient of interaction term is -0.192 ( $z$-statistic $=-2.42$ ). For firms covered by analysts who graduated from Ivy League schools, when stock prices approach 52-week high, the probability of being downgraded is $17.5 \%\left(\mathrm{e}^{-0.192}-1\right)$ lower compared with firms covered by analysts who did not attend the Ivy League schools.

In sum, we find that star analysts and those who tend to be elected as stat analysts are less influenced by the 52 -week high reference price. Our results are consistent with previous finding that star analysts have superior expertise skills and thus rely less on the heuristics.

## 5. Additional tests

We have shown that analysts use 52 -week high as a reference point (resistant price) for stock recommendation decisions, and firms with price approaching 52-week high have a higher probability of being downgraded. In this section, we examine firm performance and abnormal returns after being downgraded. Furthermore, we investigate the subsequent firm performance and returns based on subsamples of different analyst characteristics.

### 5.1 Subsequent firm performance

Firms with price approaching 52-week high before being downgraded should have experienced significant price run-ups. If analysts believe that the price loses its momentum due to the 52 -week high resistance level but not due to its fundamental, then the subsequent firm performance and abnormal returns should perform better than other downgraded firms whose prices did not approach the resistant level. On the contrary, if the recommendation downgrades are based on the firm fundamentals and only coincidentally related to the 52-week high, then the firm performance and abnormal returns after being downgraded would similar to other downgraded firms.

To test the two abovementioned competing conjectures, we use Tobin's $Q$ and ROA to measure firm performance and add an interaction term of approaching 52-week high dummy with downgrade dummy in the regression as below:


$$
\begin{equation*}
+\beta_{3} \text { Approach } 2_{j, t-1}+\gamma \text { Controls }_{j}+\varepsilon_{j} \tag{4}
\end{equation*}
$$

where Firm performance ${ }_{j, q+1}$ indicates the firm performance measured by Tobin's $Q$ and $R O A$ in the following quarter $q+1$ after recommendation change $j$.
[TABLE 5 ABOUT HERE]
Table 5 reports the results of Tobin's $Q$ and ROA in the following quarter after analyst recommendation revisions. Following the literature, we also control for firm-specific variables including the logarithm of total assets, sales, cash, leverage, and capital expenditure. In column 1 and 2, we also control for firm fixed effect and year fixed effect. In column 3 and 4, industry and year fixed effects are added in regressions. The coefficients of downgrade dummy are significantly negative, which means that in general firm perform poorly after being downgraded. The interaction terms are significantly positive, indicating that the subsequent performance of firms downgraded when approaching 52-week high is better than the performance of firms downgraded when not approaching 52-week high. The results suggest that firms with price approaching 52-week high are more likely to be downgraded because analysts believe the stock prices might be capped by the resistance level, instead of having poor fundamental values.
5.2 Subsequent buy-and-hold abnormal returns

Previous studies document that there exist significant negative abnormal returns following recommendation downgrades (e.g., Jegadeesh and Kim, 2010; Loh and Stulz, 2011). Although a large part of stock price response occurs on the day of the revision, stock prices continue to drift in the same direction of recommendation revisions over the next three to six months (e.g., Womack, 1996; Jegadeesh and Kim, 2010). Regarding the market response to 52-week high, George and Hwang (2004) show that investors are reluctant to push stock price higher when price approaching to 52 -week high. To examine the market reaction to downgrades when
approaching 52-week high, we add an interaction term of approaching 52-week high dummy with downgrade dummy into the regressions:

$$
\begin{align*}
\text { BHARs }_{j}= & \beta_{0}+\beta_{1} \text { Downgrade }_{j, t}+\beta_{2}{\text { Approach } 52_{j, t-1} \times \text { Downgrade }_{j, t}+\beta_{3} \text { Approach } 2_{j, t-1}} \\
& +\gamma \text { Controls }_{j}+\varepsilon_{j} \tag{5}
\end{align*}
$$

where $B H A R s_{j}$ represents the subsequent returns $\operatorname{BHAR}(0,1), \operatorname{BHAR}(0,4), \operatorname{BHAR}$ lmonth or BHAR 3month following recommendation change $j$.
[TABLE 6 ABOUT HERE]
Table 6 presents BHARs over various horizons following recommendation revisions. We examine BHARs (buy-and-hold stock return subtracted by buy-and-hold CRSP value-weighted index return) for 2 days, 1 week, 1 month, and 3 months from the recommendation revision date $t$. We control for the predictive variables for future returns and firm-specific variables as the same in Table 2 except for Analyst experience. All the regressions include firm and year fixed effects. The coefficients of downgrade dummy are all negative and significant, ranging from -0.053 to -0.059 . The coefficients of Approach52 are significantly negative in column 1 and 2 , and insignificant in column 3 and 4. This result confirms that investors are hesitant to bid the price higher when stock prices approach the 52-week high resistance level. The interaction terms are significantly positive and around 0.021 in all the regressions, which suggests that the market response to downgrade announcements for firms with prices approaching 52-week high is less negative, compared with firms whose prices do not approach 52-week high. This finding corroborates the Tobin's Q and ROA results in the previous subsection that the reason analysts
downgrade firms whose prices approach 52-week high is partially due to the nearness of the resistant level.
5.3 How does performance differ for firms covered by different characteristic analysts?

As we argue earlier, star analysts are less affected by the 52 -week high reference price. Hence, we expect that star analysts' downgrade decisions do not have a differential predictability on the future firm performance whether a firm's stock price approaching 52-week high or not.

## [TABLE 7 ABOUT HERE]

Table 7 reports the regression results of equation (4) based on subsamples. We classify recommendation revisions into subsamples sorted by different analyst characteristics. We use the four dummy variables of analyst characteristics from Table 4, including Star, TopExp, Ivy, and IvyMBA. Therefore, the whole sample is now divided into eight subsamples. We run the regression equation (4) separately for each subsample. Column $1,3,5$ and 7 are regressions for subsamples of analyst characteristic dummy equal to 1 , and column $2,4,6$ and 8 are regressions for subsamples of analyst characteristic dummy equal to 0 . The dependent variable is Tobin's $Q$ in Panel A and ROA in Panel B. We find that the interaction term Approach $52 \times$ Downgrade is significantly positive for subsamples of analyst characteristic dummy equal to 0 , but it is insignificant for subsamples of analyst characteristic dummy equal to 1 . The results are consistent with our hypothesis that star analysts and analysts who tend to be stars are less affected by the 52-week high reference price. Consequently, their downgrade decisions do not have a differential predictability on the future firm performance no matter a firm's stock price approaching 52-week high or not.
5.4 How does BHARs differ for firms covered by different characteristic analysts?

Since star analysts' recommendation decisions are less affected by the 52-week high, we expect that market response does not show any difference to their downgrade decisions either, irrespective of stock price within the 52 -week high band before downgrade or not. Similar as Table 7, we run the regressions based on equation (5) for each subsample.
[TABLE 8 ABOUT HERE]
Table 8 presents the regression results of $\operatorname{BHAR}(0,1), \operatorname{BHAR}(0,4), B H A R$ 1month, and BHAR 3month for subsamples sorted by different analyst characteristics. The interaction term Approach52 $\times$ Downgrade is significantly positive for subsamples of analyst characteristic dummy 0 (except for $I v y=0$ and $I v y M B A=0$ subsamples in the regression of BHAR 3month). Overall, all the interaction terms are not statistically significant for subsamples of analyst characteristic dummy equal to 1 . The results support our previous finding that the 52 -week high reference point price has an insignificant impact on decisions of star analysts and analysts who tend to be elected as stars.

## 6. Robustness Checks

We perform a variety of tests as robustness checks for our main results. We examine the predictability of 52-week high on recommendation revisions via different econometric methods, various definitions of approach dummy, alternative measure of approaching 52-week high, and a subsample with available analyst education data.
6.1 Different econometric methods

While we have demonstrated a positive relation between 52-week high and recommendation downgrade, one might ask whether the predictability of 52 -week high could be driven by the econometric model selection. To address this concern, we implement additional tests by linear
probit model with firm and year fixed effects controlled. In addition, we also adopt probit model, ordered logit and OLS regressions.
[TABLE 9 ABOUT HERE]
Table 9 reports results from different models. In Column 1 (probit model) and column 2 (linear probit model), the coefficients of Approach52 are significantly positive. In column 3, we use OLS regression with firm and year fixed effects, the coefficient of Approach52 is significantly negative, which means that there is an inverse relation between approaching 52week high and recommendation revisions. In column 4 (ordered logit model), the coefficient of Approach52 is also significantly negative. In column 5-9, we exclude firms with recommendation change equal to 0 . The magnitude of the coefficient of Approach52 becomes larger. All these tests yield consistent results and support our main hypothesis.

### 6.2 Different definitions of approach dummy

In our baseline case, we use $5 \%$ band for measuring nearness to 52 -week high stock price. We adopt $4 \%$ and $6 \%$ bands for robustness checks. Instead of using price at day $t-1$ to define approaching 52-week high, we also consider price at day $t-3$ and the price in any of the past three days.
[TABLE 10 ABOUT HERE]
Table 10 presents results based on different definitions of approach dummy. In column 1 to 2, Approach52 equals 1 if the stock price at day $t-1$ is within $4 \%$ and $6 \%$ band below the $52-$ week high, respectively. In column 3 to 5 , Approach52 equals 1 if the stock price at day $t-3$ is within $4 \%, 5 \%$ and $6 \%$ band below the 52 -week high, respectively. In column 6 to 8, Approach52 equals 1 if the stock price on at least one day of the past three days $(t-1, t-2$, or $t-3$ ) is within $4 \%, 5 \%$ and $6 \%$ band below the 52 -week high, respectively. Consistently, all the
coefficients of approach dummy are positive and significant. The magnitude of the coefficient of approach dummy is largest in $4 \%$ band and smallest in $6 \%$ band. For example, in column 1, the coefficient of Approach52 (4\%) is 0.311 ( $z$-statistic $=4.77$ ), which means that the odds of being downgraded is $36.48 \%\left(\mathrm{e}^{0.311}-1\right)$ higher for firms with stock price at day $t-1$ within the $4 \%$ band below the 52 -week high. Compared with our baseline case ( $5 \%$ band) in column 4 of Table 2, the odds of being downgraded increases by $3.77 \%\left(e^{0.311}-e^{0.283}\right)$. These results suggest that our main finding is robust to the various definition of 52-week high dummy.
6.3 Other robustness tests yield consistent results

In this subsection, we use another measure for nearness to 52 -week high based on previous studies (e.g., Lin and Yu, 2012; Baker, Pan and Wurgler, 2012), the ratio of price at day $t-1$ divided by the 52 -week high price. We also add a square term of the price ratio into regressions to control for non-linear relationships between analyst recommendation change and the price ratio. In the OLS regression of recommendation change, Price/52-week high is significantly positive and the square term is significantly negative, which implies an inverted U-shaped relation between recommendation change and the price ratio. If the price ratio is below the cutoff point, then analysts tend to upgrade; if the price ratio rises above the cutoff point, analysts are more likely to downgrade. We find consistent results based on logit regressions of recommendation downgrade as reported in Appendix Table 1.

We also try a subsample to check the robustness of our findings (results are report in Appendix Table 2). Based on the subsample with available analyst education data as in Table 4, we find similar results as in Table 2.

In sum, all the robustness tests are consistent with our hypothesis that the 52-week high price acts as a reference point price for analyst recommendation revisions, and analysts tend to downgrade when firm's price approaching 52-week high.

## 7. Conclusion

We study the effect of the 52-week high on analyst recommendation revisions. Specifically, we propose three hypotheses. The first one posits that the 52 -week high price acts a reference point; when stock prices approaching the 52-week high resistance level, analysts anchor on the 52-week high and tend to downgrade their recommendations. This might be due to the belief that the stock is no longer a good investment as it is less likely to break the resistant level. Indeed, controlling for other determinants identified by Jegadeesh et al. (2004), we find that the approaching 52 -week high dummy can predict analyst recommendation downgrade. We show that the probability of being downgrade is about $32.7 \%$ higher for firms with price approaching 52-week high.

We also find evidence consistent with our second hypothesis that, for firms with severe information asymmetry, analysts rely more on the 52 -week high reference point price to make their stock recommendation decisions. This hypothesis is based on the notion that, under higher information asymmetry, stocks would be more difficult to value. Heuristics such as anchoring or reference point help to facilitate analysts' decisions under uncertain environment. We find that firms with higher information asymmetries have a relatively larger probability of being downgraded when stock prices approach the 52-week high resistance level.

Our third hypothesis posits that star analysts' decisions are less influenced by the 52 -week high reference price due to their superior skills. We find evidence that, when stock prices
approach 52-week high, the probability of being downgraded is much lower for firms covered by star analysts and analysts who tend to be elected as stars, such as experienced analysts who work in top-tier brokerage firm, analysts who have attended Ivy League school, or analysts who have attended Ivy League school and also hold a MBA degree. This result also confirms that skill difference exists among analysts.

Furthermore, we examine the subsequent performance and buy-and-hold abnormal returns after being downgraded. For firms with prices approaching 52 -week high, the subsequent performance is better and market response is less negative compared with firms downgraded without prices approaching 52 -week high. A possible explanation is that firms whose prices approaching 52-week high are downgraded largely because their prices might be capped by the resistance level and lose its rising momentum. In addition, the market response does not show any difference to star analysts' downgrade decisions no matter firm's price is within or out of 52week high band before downgrade. Besides, star analysts' downgrade decisions do not have a differential predictability on the future firm performance whether firms' prices are close to 52week high or not. These results support our hypothesis that star analysts' recommendation revisions are less affected by the 52-week high reference point.

In sum, we offer the first attempt (to the best of our knowledge) to examine the impact of 52-week high reference point price on analyst recommendation revision decisions. Such a new perspective toward provides the new insight to the determinants for analyst recommendations.

## References

Ai, Chunrong, and Edward C. Norton, 2003, Interaction terms in logit and probit models, Economics Letters 80, 123-129.

Baker, Malcolm, Xin Pan, and Jeffrey Wurgler, 2012, The effect of reference point prices on mergers and acquisitions, Journal of Financial Economics 106, 49-71.

Barber, Brad, Reuven Lehavy, Maureen McNichols, and Brett Trueman, 2001, Can investors profit from the prophets? Security analyst recommendations and stock returns, Journal of Finance 56, 531-563.

Barclay, Michael J., and Clifford W. Smith, 1995, The maturity structure of corporate debt, Journal of Finance 50, 609-631.

Barry, Christopher B., and Stephen J. Brown, 1985, Differential information and security market equilibrium, Journal of Financial and Quantitative Analysis 20, 407-422.

Bhattacharya, Nilabhra, Hemang Desai, and Kumar Venkataraman, 2013, Does earnings quality affect information asymmetry? Evidence from trading costs, Contemporary Accounting Research 30, 482-516.

Bhattacharya, Nilabhra, Frank Ecker, Per M. Olsson, and Katherine Schipper, 2012, Direct and mediated associations among earnings quality, information asymmetry, and the cost of equity, The Accounting Review 87, 449-482.

Birru, Justin, 2014, Psychological barriers, expectational errors, and underreaction to news, Working Paper, The Ohio State University.

Boni, Leslie, and Kent L. Womack, 2006, Analysts, industries, and price momentum, Journal of Financial and Quantitative Analysis 41, 85-109.

Brock, William, Josef Lakonishok, and Blake LeBaron, 1992, Simple technical trading rules and the stochastic properties of stock returns, Journal of Finance 47, 1731-1764.

Buis, Maarten L., 2010, Stata tip 87: Interpretation of interactions in non-linear models, The Stata Journal 10, 305-308.

Chari, Varadarajan V., Ravi Jagannathan, and Aharon R. Ofer, 1988, Seasonalities in security returns: The case of earnings announcements, Journal of Financial Economics 21, 101121.

Chen, Shuping, and Dawn A. Matsumoto, 2006, Favorable versus unfavorable recommendations: The impact on analyst access to management-provided information, Journal of Accounting Research 44, 657-689.

Cohen, Lauren, Andrea Frazzini, and Christopher Malloy, 2010, Sell-side school ties, Journal of Finance 65, 1409-1437.

Doidge, Craig, G. Andrew Karolyi, and René M. Stulz, 2013, The U.S. Left behind? Financial globalization and the rise of IPOs outside the U.S., Journal of Financial Economics 110, 546-573.

Driessen, Joost, Tse-Chun Lin, and Otto Van Hemert, 2013, How the 52-week high and low affect option-implied volatilities and stock return moments, Review of Finance 17, 369401.

Easley, David, Soeren Hvidkjaer, and Maureen O'hara, 2002, Is information risk a determinant of asset returns?, Journal of Finance 57, 2185-2221.

Fama, Eugene F., and Kenneth R. French, 1997, Industry costs of equity, Journal of Financial Economics 43, 153-193.

Fang, Lily H., and Ayako Yasuda, 2013, Are stars' opinions worth more? The relation between analyst reputation and recommendation values, Journal of Financial Services Research 46, 235-269.

Fang, Lily, and Sterling Huang, 2014, Gender and connections among wall street analysts, Working Paper, INSEAD.

Fang, Lily, and Ayako Yasuda, 2009, The effectiveness of reputation as a disciplinary mechanism in sell-side research, Review of Financial Studies 22, 3735-3777.

Frankel, Richard, S. P. Kothari, and Joseph Weber, 2006, Determinants of the informativeness of analyst research, Journal of Accounting and Economics 41, 29-54.

George, Thomas J., and Chuan-Yang Hwang, 2004, The 52-week high and momentum investing, Journal of Finance 59, 2145-2176.

Gottesman, Aron A., and Matthew R. Morey, 2006, Manager education and mutual fund performance, Journal of Empirical Finance 13, 145-182.

Green, T. Clifton, 2006, The value of client access to analyst recommendations, Journal of Financial and Quantitative Analysis 41, 1-24.

Greene, William, 2010, Testing hypotheses about interaction terms in nonlinear models, Economics Letters 107, 291-296.

Gu, Zhaoyang, Zengquan Li, and Yong George Yang, 2012, Monitors or predators: The influence of institutional investors on sell-side analysts, The Accounting Review 88, 137169.

Healy, Paul M., and Krishna G. Palepu, 2001, Information asymmetry, corporate disclosure, and the capital markets: A review of the empirical disclosure literature, Journal of Accounting and Economics 31, 405-440.

Heath, Chip, Steven Huddart, and Mark Lang, 1999, Psychological factors and stock option exercise, Quarterly Journal of Economics 114, 601-627.

Hirshleifer, David, 2001, Investor psychology and asset pricing, Journal of Finance 56, 15331597.

Hong, Harrison, Terence Lim, and Jeremy C. Stein, 2000, Bad news travels slowly: Size, analyst coverage, and the profitability of momentum strategies, Journal of Finance 55, 265-295.

Hong, Harrison, and Jeffrey D. Kubik, 2003, Analyzing theanalysts: Career concerns and biased earnings forecasts, Journal of Finance 58, 313-351.

Huddart, Steven, Mark Lang, and Michelle H. Yetman, 2009, Volume and price patterns around a stock's 52-week highs and lows: Theory and evidence, Management Science 55, 16-31.

Jegadeesh, Narasimhan, Joonghyuk Kim, Susan D. Krische, and Charles Lee, 2004, Analyzing the analysts: When do recommendations add value?, Journal of Finance 59, 1083-1124.

Jegadeesh, Narasimhan, and Woojin Kim, 2006, Value of analyst recommendations: International evidence, Journal of Financial Markets 9, 274-309.

Jegadeesh, Narasimhan, and Woojin Kim, 2010, Do analysts herd? An analysis of recommendations and market reactions, Review of Financial Studies 23, 901-937.

Krishnaswami, Sudha, and Venkat Subramaniam, 1999, Information asymmetry, valuation, and the corporate spin-off decision, Journal of Financial Economics 53, 73-112.

Lang, Mark H., and Russell J. Lundholm, 1996, Corporate disclosure policy and analyst behavior, The Accounting Review 71, 467-492.

Leone, Andrew, and Joanna Shuang Wu, 2007, What does it take to become a superstar? Evidence from institutional investor rankings of financial analysts, Working paper.

Li, Jun, and Jianfeng Yu, 2012, Investor attention, psychological anchors, and stock return predictability, Journal of Financial Economics 104, 401-419.

Lin, Hsiou-wei, and Maureen F. McNichols, 1998, Underwriting relationships, analysts' earnings forecasts and investment recommendations, Journal of Accounting and Economics 25, 101-127.

Liu, Xiaoding, and Jay R. Ritter, 2011, Local underwriter oligopolies and ipo underpricing, Journal of Financial Economics 102, 579-601.

Loh, Roger K., and René M. Stulz, 2011, When are analyst recommendation changes influential?, Review of Financial Studies 24, 593-627.

Michaely, Roni, and Kent L. Womack, 1999, Conflict of interest and the credibility of underwriter analyst recommendations, Review of Financial Studies 12, 653-686.

O'Brien, Patricia C., Maureen F. McNichols, and Hsiou-Wei Lin, 2005, Analyst impartiality and investment banking relationships, Journal of Accounting Research 43, 623-650.

Petersen, Mitchell A., 2009, Estimating standard errors in finance panel data sets: Comparing approaches, Review of Financial Studies 22, 435-480.

Poteshman, Allen M., and Vitaly Serbin, 2003, Clearly irrational financial market behavior: Evidence from the early exercise of exchange traded stock options, Journal of Finance 58, 37-70.

Stickel, Scott E., 1992, Reputation and performance among security analysts, Journal of Finance 47, 1811-1836.

Stickel, Scott E., 1995, The anatomy of the performance of buy and sell recommendations, Financial Analysts Journal 51, 25-39.

Tversky, Amos, and Daniel Kahneman, 1974, Judgment under uncertainty: Heuristics and biases, Science 185, 1124-1131.

Womack, Kent L., 1996, Do brokerage analysts' recommendations have investment value?, Journal of Finance 51, 137-167.

## Table 1

## Summary Statistics

The sample consists of 214,691 analyst recommendation changes from 10,841 analysts for 10,219 unique firms during the period from November 1993 to December 2013. We reverse the analyst rating from I/B/E/S so that higher rating means more favorable recommendation. Analyst rating ranges from 1 to 5 , indicating sell, underperform, hold, buy and strong buy, respectively. Recommendation change is calculated as the current rating minus the prior rating by the same analyst and takes a value between -4 and +4 . Downgrade dummy equals 1 if the recommendation change is negative and 0 otherwise. The 52 -week high price was set at least 30 days ago (i.e. the last breakthrough is at least 30 days ago). Approach52 is an approaching 52 -week high dummy which equals 1 if the stock price at day $t-1$ is within a $5 \%$ band below the 52 -week high (i.e. ( $1-0.05$ ) $\times 52$-week high < price at $t-1<52$-week high). Price/52-week high is the ratio of stock price at day $t-1$ divided by 52 -week high. Runup $t_{t-5, t-1}$ is the cumulative return in the previous week from day $t-5$ to $t-1$. Runup $t_{t-21, t-6}$ is the cumulative return from day $t-21$ to $t-6$. Runup $_{m-6, m-2}$ is the 5 -month cumulative return from day $t-126$ to $t-22$. Runup ${ }_{m-12, m-7}$ is the 6 -month cumulative return from day $t-252$ to $t-127$. The definitions of other variables are given in Appendix. Since some variables display large outliers, these variables are winsorized at the 0.25 th and 99.75 th percentiles including all the Run-ups, Earnings forecast revisions, $S U E, B / M$, Earnings to price, Turnover, Accruals, Capital expenditure, Sales growth, Long-term growth forecast, Idiosyncratic volatility, Institutional ownership, Analyst dispersion, PIN, and Discretionary accruals.

|  | Mean | Std. | Q1 | Median | Q3 | N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current rating | 3.570 | 0.993 | 3 | 3 | 4 | 214,691 |
| Prior rating | 3.616 | 0.998 | 3 | 4 | 4 | 214,691 |
| Recommendation change | -0.046 | 1.306 | -1 | 0 | 1 | 214,691 |
| Downgrade dummy | 0.413 | 0.492 | 0 | 0 | 1 | 214,691 |
| Approach52 | 0.045 | 0.208 | 0 | 0 | 0 | 214,691 |
| Price/52-week high | 0.660 | 0.229 | 0.503 | 0.705 | 0.848 | 214,691 |
| Runup ${ }_{\text {t-5,t-1 }}$ | -0.007 | 0.103 | -0.047 | -0.003 | 0.036 | 214,691 |
| Runup ${ }_{\text {t-21, } t^{\prime}-6}$ | -0.012 | 0.141 | -0.079 | -0.010 | 0.054 | 214,691 |
| Runup ${ }_{\text {m }-6, ~ m-2 ~}^{\text {m }}$ | -0.028 | 0.327 | -0.206 | -0.034 | 0.122 | 214,691 |
| Runup ${ }_{\text {m-12, m-7 }}$ | 0.058 | 0.419 | -0.175 | 0.023 | 0.222 | 214,691 |
| Earnings forecast revisions | -0.019 | 0.272 | -0.009 | 0.000 | 0.007 | 212,621 |
| SUE | -0.055 | 1.299 | -0.820 | 0.000 | 0.603 | 205,546 |
| Size | 7.340 | 1.799 | 6.093 | 7.265 | 8.539 | 214,691 |
| B/M | 0.838 | 2.806 | 0.268 | 0.452 | 0.731 | 211,537 |
| Earnings to price | -0.032 | 0.409 | 0.006 | 0.042 | 0.068 | 211,939 |
| Turnover | 0.011 | 0.011 | 0.004 | 0.007 | 0.013 | 214,691 |
| Accruals | -0.003 | 0.070 | -0.033 | -0.007 | 0.022 | 181,659 |
| Capital expenditure | 0.048 | 0.089 | 0.008 | 0.027 | 0.064 | 203,584 |
| Sales growth | 1.326 | 0.983 | 1.005 | 1.115 | 1.301 | 209,250 |
| Long-term growth forecast | 17.543 | 11.408 | 10.600 | 15.000 | 21.670 | 204,333 |
| Idiosyncratic volatility | 0.028 | 0.018 | 0.016 | 0.024 | 0.035 | 214,691 |
| Institutional ownership | 0.643 | 0.275 | 0.464 | 0.676 | 0.839 | 214,691 |
| Analyst coverage | 9.727 | 7.772 | 4 | 8 | 14 | 214,691 |
| Analyst dispersion | 0.278 | 1.164 | 0.031 | 0.077 | 0.188 | 195,320 |
| Analyst experience | 1.554 | 0.709 | 1.099 | 1.609 | 2.079 | 214,691 |
| Age | 18.864 | 18.018 | 6 | 12 | 25 | 214,691 |
| PIN | 0.138 | 0.076 | 0.088 | 0.124 | 0.173 | 192,985 |
| Discretionary accruals | 0.297 | 1.936 | 0.028 | 0.072 | 0.187 | 178,629 |
| Star | 0.082 | 0.274 | 0 | 0 | 0 | 181,784 |
| TopExp | 0.127 | 0.333 | 0 | 0 | 0 | 214,691 |
| Ivy | 0.229 | 0.420 | 0 | 0 | 0 | 55,938 |
| IvyMBA | 0.130 | 0.336 | 0 | 0 | 0 | 55,938 |

Table 2

## Predictability of Approaching 52-Week High on Analyst Recommendation Downgrade

This table shows the predictability of approaching 52 -week high on recommendation downgrade by logit regressions. The dependent variable is a downgrade dummy which equals 1 if recommendation change is negative and 0 otherwise. Approach52 is a dummy which equals 1 if price at trading day $t-1$ is within a $5 \%$ band below the 52 -week high. The definitions of other variables are given in Appendix. All regressions control for year and Fama-French 48 industry fixed effects. Numbers in parentheses are $z$-statistics based on firm and year double clustered standard errors. ${ }^{* * *}$, **, and * denote the significance levels of $1 \%, 5 \%$, and $10 \%$, respectively.

|  | (1) | (2) | (3) | (4) |
| :---: | :---: | :---: | :---: | :---: |
| Approach52 | 0.254*** | 0.266*** | $0.280^{* * *}$ | $0.283^{* * *}$ |
|  | (4.97) | (5.16) | (4.51) | (4.75) |
| Runup $_{\text {t-5,t-1 }}$ | -1.166*** | -1.092*** | -1.220*** | -1.142*** |
|  | (-3.50) | (-3.25) | (-3.75) | (-3.46) |
| Runup $_{t-21, t-6}$ | -0.070 | 0.009 | -0.079 | -0.021 |
|  | (-0.36) | (0.04) | (-0.41) | (-0.10) |
| Runup $_{\text {m-6, m-2 }}$ | -0.644*** | $-0.609 * * *$ | -0.580 *** | $-0.543 * * *$ |
|  | (-13.76) | (-12.09) | (-11.21) | (-11.53) |
| Runup $_{\text {m }-12, \mathrm{~m}-7}$ | -0.135*** | -0.101*** | -0.119*** | $-0.128 * * *$ |
|  | (-5.08) | (-3.68) | (-3.35) | (-3.65) |
| Earnings forecast revisions |  | 0.049** | 0.075*** | 0.111*** |
|  |  | (2.38) | (3.03) | (3.79) |
| SUE |  | -0.045*** | -0.039*** | -0.035*** |
|  |  | (-7.78) | (-6.49) | (-6.02) |
| Size |  |  | -0.044*** | -0.030*** |
|  |  |  | (-7.70) | (-2.99) |
| B/M |  |  | -0.005* | -0.006* |
|  |  |  | (-1.90) | (-1.94) |
| Earnings to price |  |  | 0.059 | 0.099** |
|  |  |  | (1.45) | (2.14) |
| Turnover |  |  | 5.265*** | 3.476*** |
|  |  |  | (7.39) | (5.03) |
| Accruals |  |  | 0.655*** | 0.671*** |
|  |  |  | (7.28) | (7.23) |
| Capital expenditure |  |  | 0.251*** | 0.213** |
|  |  |  | (3.23) | (2.48) |
| Sales growth |  |  | 0.038*** | 0.032** |
|  |  |  | (3.47) | (2.45) |
| Long-term growth forecast |  |  | 0.234*** | 0.093 |
|  |  |  | (3.13) | (1.12) |
| Idiosyncratic volatility |  |  |  | 4.173*** |
|  |  |  |  | (3.58) |
| Institutional ownership |  |  |  | 0.027 |
|  |  |  |  | (0.77) |
| Analyst coverage |  |  |  | 0.016 |
|  |  |  |  | (0.11) |
| Analyst dispersion |  |  |  | 0.011** |
|  |  |  |  | (2.15) |
| Analyst experience |  |  |  | -0.048*** |
|  |  |  |  | (-2.71) |
| Intercept | -0.501 *** | $-0.492 * * *$ | -0.325*** | -0.408*** |
|  | (-11.68) | (-8.26) | (-7.83) | (-5.35) |
| Year fixed effect | Yes | Yes | Yes | Yes |
| Industry fixed effect | Yes | Yes | Yes | Yes |
| Observations | 214,691 | 203,689 | 162,302 | 152,422 |
| Pseudo $\mathrm{R}^{2}$ | 0.014 | 0.014 | 0.018 | 0.019 |

Table 3

## Predictability of Approaching 52-Week High and Information Asymmetries on Recommendation Downgrade

This table shows the predictability of approaching 52-week high and various information asymmetry measures on recommendation downgrade by logit regressions. The dependent variable is a downgrade dummy which equals 1 if the recommendation change is negative and 0 otherwise. Approach52 is an approaching 52 -week high dummy which equals 1 if the stock price at trading day $t-1$ is within a $5 \%$ band below the 52 -week high. Approach $52 \times$ Infor. asymmetry is the interaction of approaching 52 -week high dummy with information asymmetry dummy. Small_Size equals 1 if the firm's size is below the cross-sectional median and 0 otherwise. Low_ $B / M$ equals 1 if the firm's $\mathrm{B} / \mathrm{M}$ is below the cross-sectional median. Low_Coverage equals 1 if the firm's analyst coverage is below the cross-sectional median. Young_Age equals 1 if the firm's age is below the cross-sectional median. High_Idio. equals 1 if the firm's idiosyncratic volatility in the past three months is above the cross-sectional median. High_PIN equals 1 if the firm's probability of informed trading (PIN) is above the cross-sectional median. High_absDCA equals 1 if the firm's absolute discretionary accrual is above the cross-sectional median. Discretionary accrual is calculated
 forecast revisions, SUE, Size, B/M, Earnings to price, Turnover, Accruals, Capital expenditure, Sales growth, Longterm growth forecast, Idiosyncratic volatility, Institutional ownership, Analyst coverage, Analyst dispersion and Analyst experience are also included as controls in each regression, and are described in Appendix. All regressions control for year and Fama-French 48 industry fixed effects. Numbers in parentheses are $z$-statistics based on firm and year double clustered standard errors. ${ }^{* * *}$, ${ }^{* *}$, and ${ }^{*}$ denote the significance levels of $1 \%, 5 \%$, and $10 \%$, respectively.

|  | Dependent variable: Downgrade dummy |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Information asymmetry | Small_Size | Low_B/M | Low_ <br> Coverage | Young_Age | High_Idio. | High_ <br> PIN | High_ <br> absDCA |
| Approach52 | $(1)$ | $(2)$ | $(3)$ | $(4)$ | $(5)$ | $(6)$ | $(7)$ |
|  | $0.229^{* * *}$ | $0.233^{* * *}$ | $0.208^{* * *}$ | $0.201^{* * *}$ | $0.191^{* * *}$ | $0.231^{* * *}$ | $0.218^{* * *}$ |
| Approach52 $\times$ Infor. asymmetry | $0.147^{* *}$ | $0.102^{*}$ | $0.147^{* *}$ | $0.196^{* * *}$ | $0.406^{* * *}$ | $0.136^{* *}$ | $0.142^{* *}$ |
|  | $(2.34)$ | $(1.93)$ | $(2.57)$ | $(2.98)$ | $(5.00)$ | $(2.04)$ | $(2.24)$ |
| Information asymmetry | $0.041^{* *}$ | $-0.021^{*}$ | 0.026 | $-0.028^{*}$ | 0.006 | -0.001 | $0.026^{*}$ |
|  | $(2.38)$ | $(-1.65)$ | $(1.02)$ | $(-1.76)$ | $(0.23)$ | $(-0.07)$ | $(1.71)$ |
| Intercept | $-0.523^{* * *}$ | $-0.405^{* * *}$ | $-0.451^{* * *}$ | $-0.383^{* * *}$ | $-0.417^{* * *}$ | $-0.470^{* * *}$ | $-0.423^{* * *}$ |
|  | $(-6.05)$ | $(-4.33)$ | $(-6.16)$ | $(-5.85)$ | $(-5.35)$ | $(-5.30)$ | $(-5.90)$ |
| Controls |  |  |  |  |  |  |  |
| Year fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Industry fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Pseudo $\mathrm{R}^{2}$ | 152,422 | 152,422 | 152,422 | 152,422 | 152,422 | 137,270 | 150,453 |

Table 4
Predictability of Approaching 52-Week High and Analyst Characteristics on Recommendation Downgrade
This table shows the predictability of approaching 52-week high and analyst characteristics on recommendation downgrade by logit regressions. The dependent variable is a downgrade dummy which equals 1 if the recommendation change is negative and 0 otherwise. Analyst characteristics include Star, TopExp, Ivy and IvyMBA. Star is a dummy variable which equals 1 ( 0 otherwise) if the analyst was an all-star (top3) in year $t-1$ based on the October issue of Institutional Investor magazine. TopExp is a dummy for experienced analyst from top-tier brokerage firm which equals 1 ( 0 otherwise) if the analyst worked in a top-tier brokerage firm with a highest CarterManaster rank of 9 and the analyst's experience was above cross-sectional median in year $t-1$. Ivy is a dummy which equals 1 if the analyst has ever attended an Ivy League school and 0 otherwise. IvyMBA is a dummy which equals 1 ( 0 otherwise) if the analyst has ever attended an Ivy League school and also has a MBA degree. Approach52 is an approaching 52-week high dummy which equals 1 if price at day $t-1$ is within a $5 \%$ band below the 52 -week high. Approach $52 \times$ Analyst characteristic is the interaction of approaching 52 -week high dummy with analyst characteristic dummy. Runup $_{t-5, t-1}$, Runup $_{t-21, t-6, \text { Runup }_{m-6, m-2}, \text { Runup }_{m-12, m-7} \text {, Earnings forecast revisions, }}^{\text {, }}$ SUE, Size, B/M, Earnings to price, Turnover, Accruals, Capital expenditure, Sales growth, Long-term growth forecast, Idiosyncratic volatility, Institutional ownership, Analyst coverage, Analyst dispersion and Analyst experience are also included as controls in each regression, and are described in Appendix. All regressions control for year and Fama-French 48 industry fixed effects. Numbers in parentheses are $z$-statistics based on firm and year double clustered standard errors. ${ }^{* * *}$, ${ }^{* *}$, and ${ }^{*}$ denote the significance levels of $1 \%, 5 \%$, and $10 \%$, respectively.

|  | Dependent variable: Downgrade dummy |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Analyst characteristic | Star | TopExp | Ivy | IvyMBA |
|  | $(1)$ | $(2)$ | $(3)$ | $(4)$ |
| Approach52 | $0.259^{* * *}$ | $0.309^{* * *}$ | $0.346^{* * *}$ | $0.347^{* * *}$ |
| Approach52 $\times$ Analyst characteristic | $(4.36)$ | $(4.69)$ | $(4.00)$ | $(3.87)$ |
|  | $-0.250^{* * *}$ | $-0.242^{* * *}$ | $-0.192^{* *}$ | $-0.337^{* *}$ |
| Analyst characteristic | $(-2.91)$ | $(-2.61)$ | $(-2.42)$ | $(-2.37)$ |
|  | $-0.140^{*}$ | -0.083 | -0.011 | $0.039^{*}$ |
| Intercept | $(-1.94)$ | $(-1.25)$ | $(-0.35)$ | $(1.65)$ |
|  | $-0.366^{* * *}$ | $-0.443 * * *$ | $-0.324^{* *}$ | $-0.321^{* *}$ |
|  | $(-4.29)$ | $(-5.52)$ | $(-2.22)$ | $(-2.21)$ |
| Controls |  |  |  |  |
| Year fixed effect | Yes | Yes | Yes | Yes |
| Industry fixed effect | Yes | Yes | Yes | Yes |
| Observations | Yes | Yes | Yes | Yes |
| Pseudo R ${ }^{2}$ | 128,756 | 152,422 | 40,194 | 40,194 |

Table 5
Firm Performance after Recommendation Downgrade
This table shows the firm performance in the following quarter after analyst recommendation downgrade. The dependent variables are Tobin's $Q$ in column 1 and 3, and $R O A$ in column 2 and 4 . ROA is return on assets in the following quarter after recommendation announcement, defined as operating income before depreciation divided by book value of total assets. Tobin's $Q$ is market value of assets over book value of assets in the following quarter after recommendation announcement. Approach52 is an approaching 52 -week high dummy which equals 1 if the stock price at trading day $t-1$ is within a $5 \%$ band below the 52 -week high. Downgrade is a dummy variable which equals 1 if the recommendation change is negative and 0 otherwise. Approach $52 \times$ Downgrade is the interaction of approaching 52 -week high dummy with downgrade dummy. Asset is the natural logarithm of the total asset. Leverage is long-term debt plus debt in current liabilities divided by the total assets. Cash is the natural logarithm of cash. Sales is the natural logarithm of sales. Capital Expenditure is the ratio of capital expenditure to the total asset. ROA is multiplied by $100 \%$. Firm, year and Fama-French 48 industry fixed effects are included where indicated. Numbers in parentheses are $t$-statistics based on firm and year double clustered standard errors. ${ }^{* * *}$, **, and * denote the significance levels of $1 \%, 5 \%$, and $10 \%$, respectively.

| Dependent variable | Tobin's Q | ROA | Tobin's Q | ROA |
| :---: | :---: | :---: | :---: | :---: |
|  | (1) | (2) | (3) | (4) |
| Downgrade | $\begin{aligned} & -0.141^{* * *} \\ & (-5.12) \end{aligned}$ | $\begin{aligned} & -0.256 * * * \\ & (-6.76) \end{aligned}$ | $\begin{aligned} & -0.219 * * * \\ & (-5.76) \end{aligned}$ | $\begin{aligned} & -0.478 * * * \\ & (-6.83) \end{aligned}$ |
| Approach5 $\times$ Downgrade | $\begin{aligned} & 0.131^{* * *} \\ & (3.33) \end{aligned}$ | $\begin{aligned} & 0.152 * * \\ & (2.14) \end{aligned}$ | $\begin{aligned} & 0.192 * * * \\ & (3.53) \end{aligned}$ | $\begin{aligned} & 0.431^{* * *} \\ & (3.71) \end{aligned}$ |
| Approach52 | $\begin{aligned} & 0.130^{* * *} \\ & (6.32) \end{aligned}$ | $\begin{aligned} & 0.304^{* * *} \\ & (5.85) \end{aligned}$ | $\begin{aligned} & 0.233^{* * *} \\ & (6.51) \end{aligned}$ | $\begin{aligned} & 0.582^{* * *} \\ & (6.12) \end{aligned}$ |
| Asset | $\begin{aligned} & -1.005^{* * *} \\ & (-10.93) \end{aligned}$ | $\begin{aligned} & -2.095^{* * *} \\ & (-14.25) \end{aligned}$ | $\begin{aligned} & -0.521^{* * *} \\ & (-12.93) \end{aligned}$ | $\begin{aligned} & -1.659^{* * *} \\ & (-21.90) \end{aligned}$ |
| Leverage | $\begin{aligned} & -0.557 * * * \\ & (-3.58) \end{aligned}$ | $\begin{aligned} & -0.657^{*} \\ & (-1.69) \end{aligned}$ | $\begin{aligned} & -0.466 * * * \\ & (-3.40) \end{aligned}$ | $\begin{aligned} & -0.912 * * * \\ & (-3.04) \end{aligned}$ |
| Cash | $\begin{aligned} & 0.112 \text { *** } \\ & (6.24) \end{aligned}$ | $\begin{aligned} & 0.052 * \\ & (1.93) \end{aligned}$ | $\begin{aligned} & 0.237 * * * \\ & (9.14) \end{aligned}$ | $\begin{aligned} & -0.104 * * * \\ & (-3.09) \end{aligned}$ |
| Sales | $\begin{aligned} & 0.370^{* * *} \\ & (7.65) \end{aligned}$ | $\begin{gathered} 2.151^{* * *} \\ (13.61) \end{gathered}$ | $\begin{aligned} & 0.247 * * * \\ & (6.76) \end{aligned}$ | $\begin{aligned} & 2.277 * * * \\ & (24.62) \end{aligned}$ |
| Capital Expenditure | $\begin{aligned} & 0.806 * * * \\ & (3.44) \end{aligned}$ | $\begin{aligned} & -1.793 \\ & (-1.26) \end{aligned}$ | $\begin{aligned} & 1.659 * * * \\ & (5.94) \end{aligned}$ | $\begin{aligned} & 3.994 * * \\ & (2.57) \end{aligned}$ |
| Intercept | $\begin{aligned} & 7.130^{* * *} \\ & (12.44) \end{aligned}$ | $\begin{aligned} & 5.778^{* * *} \\ & (6.96) \end{aligned}$ | $\begin{aligned} & 3.818^{* * *} \\ & (16.75) \end{aligned}$ | $\begin{aligned} & 2.900^{* * *} \\ & (6.22) \end{aligned}$ |
| Firm fixed effect | Yes | Yes | No | No |
| Year fixed effect | Yes | Yes | Yes | Yes |
| Industry fixed effect | No | No | Yes | Yes |
| Observations | 177,514 | 167,154 | 177,514 | 167,154 |
| Adjusted R ${ }^{2}$ | 0.593 | 0.627 | 0.225 | 0.244 |

Table 6
BHARs Following Recommendation Downgrade
This table reports the buy-and-hold abnormal returns (BHARs) following recommendation downgrade. The dependent variables are $B H A R s$ of different horizons. $\operatorname{BHAR}(0,1)$ is the two-day buy-and-hold abnormal return from recommendation revision date $t$ to $t+1$, subtracted by CRSP value-weighted index return. Date $t$ is either the recommendation revision date or the next trading day (for recommendation revision announced between 4:00 pm and 11:59 pm or on non-trading day). BHAR(0,4), BHAR Imonth and BHAR 3month are the buy-and-hold abnormal returns for 1 week, 1 month and 3 months from the recommendation announcement date $t$, subtracted by CRSP value-weighted index return. Approach52 is an approaching 52 -week high dummy which equals 1 if the stock price at day $t-1$ is within a $5 \%$ band below the 52 -week high. Downgrade is a dummy variable which equals 1 if the recommendation change is negative and 0 otherwise. Approach $52 \times$ Downgrade is the interaction of approaching
 forecast revisions, SUE, Size, B/M, Earnings to price, Turnover, Accruals, Capital expenditure, Sales growth, Longterm growth forecast, Idiosyncratic volatility, Institutional ownership, Analyst coverage, and Analyst dispersion are also included as controls in each regression, and are described in Appendix. All regressions control for firm and year fixed effects. Numbers in parentheses are $t$-statistics based on firm and year double clustered standard errors. ${ }^{* * * \text {, }}$ ${ }^{* *}$, and $*$ denote the significance levels of $1 \%, 5 \%$, and $10 \%$, respectively.

| Dependent variable | BHAR $(0,1)$ | BHAR $(0,4)$ | BHAR 1month | BHAR 3month |
| :--- | :---: | :---: | :---: | :---: |
| Downgrade | $(1)$ | $(2)$ | $(3)$ | $(4)$ |
|  | $-0.053^{* * *}$ | $-0.056^{* * *}$ | $-0.058^{* * *}$ | $-0.059^{* * *}$ |
| Approach52 $\times$ Downgrade | $(-14.15)$ | $(-14.43)$ | $(-14.60)$ | $(-18.12)$ |
|  | $0.021^{* * *}$ | $0.021^{* * *}$ | $0.020^{* * *}$ | $0.022^{* * *}$ |
| Approach52 | $(6.45)$ | $(6.47)$ | $(4.51)$ | $(4.09)$ |
|  | $-0.008^{* * *}$ | $-0.008^{* * *}$ | -0.001 | 0.009 |
| Intercept | $(-6.75)$ | $(-5.89)$ | $(-0.21)$ | $(1.49)$ |
|  | $0.108^{* * *}$ | $0.141^{* * * *}$ | $0.298^{* * *}$ | $0.745^{* * *}$ |
|  | $(11.19)$ | $(12.10)$ | $(9.30)$ | $(8.06)$ |
| Controls |  |  |  |  |
| Firm fixed effect | Yes | Yes | Yes | Yes |
| Year fixed effect | Yes | Yes | Yes | Yes |
| Observations | Yes | Yes | Yes | Yes |
| Adjusted R ${ }^{2}$ | 152,364 | 152,359 | 152,233 | 151,655 |

Table 7
Firm Performance after Recommendation Downgrade: Sorted by Analyst Characteristics

This table shows firm performance in the following quarter after recommendation downgrade based on subsamples sorted by analyst characteristics including Star, TopExp, Ivy and IvyMBA. The dependent variable is Tobin's $Q$ in Panel A and ROA in Panel B. Tobin's $Q$ is market value of assets over book value of assets in the following quarter after recommendation announcement. $R O A$ is return on assets in the following quarter after recommendation announcement, defined as operating income before depreciation divided by book value of total assets. Other variables are defined the same as in Table 5. ROA is multiplied by $100 \%$. Firm and year fixed effects are included
 ${ }^{* *}$, and $*$ denote the significance levels of $1 \%, 5 \%$, and $10 \%$, respectively.

| Subsamples | Panel A: Tobin's $Q$ as dependent variable |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Star $=1$ | Star $=0$ | TopExp=1 | TopExp=0 | Ivy=1 | Ivy=0 | IvyMBA=1 | IvyMBA=0 |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Downgrade | $\begin{gathered} -0.107^{* *} \\ (-2.52) \end{gathered}$ | $\begin{gathered} -0.128^{* * *} \\ (-5.09) \end{gathered}$ | $\begin{gathered} -0.102 * * * \\ (-4.29) \end{gathered}$ | $\begin{gathered} -0.145^{* * *} \\ (-5.21) \end{gathered}$ | $\begin{gathered} -0.168^{* * *} \\ (-3.88) \end{gathered}$ | $\begin{gathered} -0.115^{* * *} \\ (-4.80) \end{gathered}$ | $\begin{gathered} -0.251^{* *} \\ (-2.39) \end{gathered}$ | $\begin{gathered} -0.133^{* * *} \\ (-4.63) \end{gathered}$ |
| Approach5 $\times$ Downgrade | $\begin{aligned} & 0.089 \\ & (1.34) \end{aligned}$ | $\begin{gathered} 0.172 * * * \\ (3.24) \end{gathered}$ | $\begin{aligned} & 0.018 \\ & (0.41) \end{aligned}$ | $\begin{gathered} 0.141^{* * *} \\ (2.98) \end{gathered}$ | $\begin{aligned} & 0.021 \\ & (0.18) \end{aligned}$ | $\begin{gathered} 0.110^{*} \\ (1.92) \end{gathered}$ | $\begin{aligned} & 0.029 \\ & (0.17) \end{aligned}$ | $0.114^{* *}$ <br> (2.10) |
| Approach52 | $0.113^{* *}$ <br> (2.22) | $\begin{gathered} 0.088 * * * \\ (3.92) \end{gathered}$ | $\begin{gathered} 0.089 * * * \\ (2.87) \end{gathered}$ | $\begin{gathered} 0.138^{* * *} \\ (6.14) \end{gathered}$ | $\begin{aligned} & 0.112 \\ & (1.19) \end{aligned}$ | $\begin{gathered} 0.108^{*} * * \\ (3.21) \end{gathered}$ | $\begin{aligned} & 0.092 \\ & (0.78) \end{aligned}$ | $\begin{gathered} 0.113^{* * *} \\ (3.28) \end{gathered}$ |
| Asset | $\begin{gathered} -1.008^{* * *} \\ (-6.61) \end{gathered}$ | $\begin{gathered} -1.043 * * * \\ (-9.51) \end{gathered}$ | $\begin{gathered} -0.995 * * * \\ (-10.68) \end{gathered}$ | $\begin{gathered} -1.006^{* * *} \\ (-10.91) \end{gathered}$ | $\begin{gathered} -1.214 * * * \\ (-6.84) \end{gathered}$ | $\begin{gathered} -0.951 * * * \\ (-11.28) \end{gathered}$ | $\begin{gathered} -1.546 * * * \\ (-3.96) \end{gathered}$ | $\begin{gathered} -1.015^{* * *} \\ (-8.20) \end{gathered}$ |
| Leverage | $\begin{aligned} & -0.189 \\ & (-0.70) \end{aligned}$ | $\begin{gathered} -0.530^{* * *} \\ (-3.12) \end{gathered}$ | $\begin{gathered} -0.583 * * * \\ (-3.79) \end{gathered}$ | $\begin{gathered} -0.571^{* * *} \\ (-3.42) \end{gathered}$ | $\begin{gathered} -0.905^{*} \\ (-1.94) \end{gathered}$ | $\begin{gathered} -0.517 * * * \\ (-3.06) \end{gathered}$ | $\begin{gathered} -1.895^{* *} \\ (-1.98) \end{gathered}$ | $\begin{gathered} -0.530^{* * *} \\ (-2.95) \end{gathered}$ |
| Cash | $\begin{gathered} 0.103 * * * \\ (3.71) \end{gathered}$ | $\begin{gathered} 0.101^{* * *} \\ (6.52) \end{gathered}$ | $\begin{gathered} 0.085 * * * \\ (4.70) \end{gathered}$ | $\begin{gathered} 0.115 * * * \\ (6.17) \end{gathered}$ | $\begin{gathered} 0.142 * * * \\ (3.27) \end{gathered}$ | $\begin{gathered} 0.105^{* * *} \\ (6.36) \end{gathered}$ | $\begin{gathered} 0.173 * * * \\ (2.60) \end{gathered}$ | $\begin{gathered} 0.108 * * * \\ (5.58) \end{gathered}$ |
| Sales | $\begin{gathered} 0.417 * * * \\ (5.20) \end{gathered}$ | $\begin{gathered} 0.348^{* * *} \\ (6.26) \end{gathered}$ | $\begin{gathered} 0.479 * * * \\ (6.69) \end{gathered}$ | $\begin{gathered} 0.364 * * * \\ (7.51) \end{gathered}$ | $\begin{gathered} 0.424 * * * \\ (3.82) \end{gathered}$ | $\begin{gathered} 0.337 * * * \\ (6.30) \end{gathered}$ | $\begin{gathered} 0.626 * * * \\ (3.39) \end{gathered}$ | $\begin{gathered} 0.317 * * * \\ (5.33) \end{gathered}$ |
| Capital Expenditure | $\begin{gathered} 0.816^{* *} \\ (2.21) \end{gathered}$ | $\begin{gathered} 0.559 * * \\ (2.50) \end{gathered}$ | $\begin{aligned} & 0.446 \\ & (1.54) \end{aligned}$ | $0.822 * * *$ (3.27) | $\begin{aligned} & 0.861 \\ & (1.58) \end{aligned}$ | $\begin{gathered} 0.724^{* *} \\ (2.53) \end{gathered}$ | $\begin{aligned} & 0.577 \\ & (0.72) \end{aligned}$ | $\begin{gathered} 0.917 * * * \\ (2.98) \end{gathered}$ |
| Intercept | $\begin{gathered} 6.877 * * * \\ (7.49) \end{gathered}$ | $\begin{gathered} 7.286^{* * *} \\ (10.74) \end{gathered}$ | $\begin{gathered} 6.549 * * * \\ (12.41) \end{gathered}$ | $\begin{gathered} 7.112^{* * *} \\ (12.43) \end{gathered}$ | $\begin{gathered} 8.629 * * * \\ (7.52) \end{gathered}$ | $\begin{gathered} 6.872 * * * \\ (13.30) \end{gathered}$ | $\begin{gathered} 9.711 * * * \\ (4.01) \end{gathered}$ | $\begin{gathered} 7.528 * * * \\ (9.73) \end{gathered}$ |
| Firm fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Year fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | 12,478 | 134,917 | 22,678 | 154,836 | 10,885 | 36,312 | 6,370 | 40,806 |
| Adjusted R ${ }^{2}$ | 0.663 | 0.605 | 0.664 | 0.593 | 0.619 | 0.653 | 0.457 | 0.610 |

Table 7 (continued)

| Subsamples | Panel B: ROA as dependent variable |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Star $=1$ | Star $=0$ | TopExp=1 | TopExp=0 | Ivy=1 | Ivy=0 | IvyMBA=1 | IVyMBA $=0$ |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Downgrade | $\begin{gathered} -0.161^{* * *} \\ (-3.04) \end{gathered}$ | $\begin{gathered} -0.280^{* * *} \\ (-6.43) \end{gathered}$ | $\begin{gathered} -0.169 * * * \\ (-4.59) \end{gathered}$ | $\begin{gathered} -0.265^{* * *} \\ (-6.58) \end{gathered}$ | $\begin{gathered} -0.212 * * \\ (-2.56) \end{gathered}$ | $\begin{gathered} -0.257 * * * \\ (-5.34) \end{gathered}$ | $\begin{gathered} -0.275 * * * \\ (-2.99) \end{gathered}$ | $\begin{gathered} -0.251^{* * *} \\ (-5.24) \end{gathered}$ |
| Approach5 $\times$ Downgrade | $\begin{aligned} & 0.112 \\ & (0.85) \end{aligned}$ | $\begin{gathered} 0.230^{* *} \\ (2.41) \end{gathered}$ | $\begin{aligned} & 0.071 \\ & (0.63) \end{aligned}$ | $0.151^{* *}$ <br> (2.17) | $\begin{aligned} & -0.150 \\ & (-0.61) \end{aligned}$ | $\begin{gathered} 0.370 * * * \\ (2.90) \end{gathered}$ | $\begin{aligned} & -0.139 \\ & (-0.56) \end{aligned}$ | $\begin{gathered} 0.312 * * * \\ (3.03) \end{gathered}$ |
| Approach52 | $\begin{gathered} 0.230^{* * *} \\ (2.60) \end{gathered}$ | $\begin{gathered} 0.271 * * * \\ (3.67) \end{gathered}$ | $\begin{gathered} 0.294 * * * \\ (2.69) \end{gathered}$ | $\begin{gathered} 0.320^{* * *} \\ (6.39) \end{gathered}$ | $\begin{gathered} 0.431^{* *} \\ (2.02) \end{gathered}$ | $\begin{gathered} 0.172^{* *} \\ (2.03) \end{gathered}$ | $0.478 * *$ <br> (2.43) | $\begin{gathered} 0.206 * * \\ (2.26) \end{gathered}$ |
| Asset | $\begin{gathered} -1.911^{* * *} \\ (-4.79) \end{gathered}$ | $\begin{gathered} -2.271 * * * \\ (-12.50) \end{gathered}$ | $\begin{gathered} -2.371 * * * \\ (-14.68) \end{gathered}$ | $\begin{gathered} -2.242 * * * \\ (-14.95) \end{gathered}$ | $\begin{gathered} -2.426 * * * \\ (-8.14) \end{gathered}$ | $\begin{gathered} -2.179 * * * \\ (-10.34) \end{gathered}$ | $\begin{gathered} -1.955 * * * \\ (-4.40) \end{gathered}$ | $\begin{gathered} -1.953^{* * *} \\ (-9.45) \end{gathered}$ |
| Leverage | $\begin{aligned} & -0.932 \\ & (-1.57) \end{aligned}$ | $\begin{aligned} & -0.438 \\ & (-0.67) \end{aligned}$ | $\begin{gathered} -0.671 * * \\ (-2.52) \end{gathered}$ | $\begin{aligned} & -0.621 \\ & (-1.53) \end{aligned}$ | $\begin{aligned} & -0.936 \\ & (-1.05) \end{aligned}$ | $\begin{gathered} -1.168^{*} \\ (-1.90) \end{gathered}$ | $\begin{aligned} & -0.535 \\ & (-0.43) \end{aligned}$ | $\begin{gathered} -1.115^{*} \\ (-1.71) \end{gathered}$ |
| Cash | $\begin{aligned} & 0.070 \\ & (1.33) \end{aligned}$ | $\begin{aligned} & 0.024 \\ & (0.57) \end{aligned}$ | $\begin{aligned} & 0.066 \\ & (1.53) \end{aligned}$ | $\begin{gathered} 0.059^{*} \\ (1.88) \end{gathered}$ | $\begin{aligned} & -0.066 \\ & (-0.88) \end{aligned}$ | $0.114^{* *}$ <br> (2.08) | $\begin{aligned} & -0.073 \\ & (-0.58) \end{aligned}$ | $\begin{aligned} & 0.079 \\ & (1.57) \end{aligned}$ |
| Sales | $\begin{gathered} 1.532 * * * \\ (3.45) \end{gathered}$ | $\begin{gathered} 2.322 * * * \\ (11.30) \end{gathered}$ | $\begin{gathered} 2.249^{* * *} \\ (12.50) \end{gathered}$ | $\begin{gathered} 2.364 * * * \\ (13.73) \end{gathered}$ | $\begin{gathered} 2.606 * * * \\ (8.97) \end{gathered}$ | $\begin{gathered} 2.473 * * * \\ (11.36) \end{gathered}$ | $\begin{gathered} 1.463 * * * \\ (2.96) \end{gathered}$ | $\begin{gathered} 2.262 * * * \\ (10.99) \end{gathered}$ |
| Capital Expenditure | $\begin{aligned} & -1.372 \\ & (-1.54) \end{aligned}$ | $\begin{aligned} & -2.970 \\ & (-1.61) \end{aligned}$ | $\begin{aligned} & -2.444 \\ & (-1.54) \end{aligned}$ | $\begin{aligned} & -1.757 \\ & (-1.40) \end{aligned}$ | $\begin{aligned} & -2.944 \\ & (-0.90) \end{aligned}$ | $\begin{aligned} & -5.097 \\ & (-1.63) \end{aligned}$ | $\begin{aligned} & -1.581 \\ & (-1.11) \end{aligned}$ | $\begin{aligned} & -4.331 \\ & (-1.52) \end{aligned}$ |
| Intercept | $\begin{gathered} 8.743 * * * \\ (6.08) \end{gathered}$ | $\begin{gathered} 6.048 * * * \\ (6.42) \end{gathered}$ | $\begin{gathered} 7.822 * * * \\ (9.17) \end{gathered}$ | $\begin{gathered} 5.579 * * * \\ (6.20) \end{gathered}$ | $\begin{gathered} 6.592 * * * \\ (4.62) \end{gathered}$ | $\begin{gathered} 4.694 * * * \\ (4.16) \end{gathered}$ | $\begin{gathered} 10.428^{* * *} \\ (3.63) \end{gathered}$ | $\begin{gathered} 4.213^{* *} * \\ (3.62) \end{gathered}$ |
| Firm fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Year fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | 11,648 | 127,912 | 21,196 | 145,958 | 10,266 | 34,795 | 5,950 | 39,012 |
| Adjusted R ${ }^{2}$ | 0.656 | 0.593 | 0.645 | 0.628 | 0.696 | 0.672 | 0.663 | 0.672 |

Table 8
BHARs Following Recommendations Downgrade: Sorted by Analyst Characteristics
This table reports the buy-and-hold abnormal returns (BHARs) following recommendations downgrade based on subsamples sorted by analyst characteristics including Star, TopExp, Ivy and IvyMBA. The dependent variables are BHARs. $\operatorname{BHAR}(0,1)$ is the two-day buy-and-hold abnormal return from recommendation revision date $t$ to $t+1$, subtracted by CRSP value-weighted index return. $\operatorname{BHAR}(0,4), B H A R$ lmonth and $B H A R 3$ month are the buy-andhold abnormal returns for 1 week, 1 month and 3 months from the recommendation revision date $t$, subtracted by CRSP value-weighted index return. Other variables are defined the same as in Table 6. All regressions control for firm and year fixed effects. Numbers in parentheses are $t$-statistics based on firm and year double clustered standard errors. ${ }^{* * *},{ }^{* *}$, and ${ }^{*}$ denote the significance levels of $1 \%, 5 \%$, and $10 \%$, respectively.

| Subsamples | Panel A: $\operatorname{BHAR}(0,1)$ as dependent variable |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Star $=1$ | Star $=0$ | TopExp=1 | TopExp=0 | Ivy=1 | Ivy $=0$ | IvyMBA=1 | IvyMBA $=0$ |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Downgrade | $-0.050 * * *$ | $-0.055^{* * *}$ | $-0.049 * * *$ | $-0.053 * * *$ | $-0.062 * * *$ | $-0.065^{* * *}$ | -0.061 *** | $-0.065 * * *$ |
|  | $(-8.10)$ | $(-13.41)$ | $(-9.27)$ | $(-14.35)$ | $(-13.97)$ | $(-17.98)$ | $(-11.21)$ | $(-18.36)$ |
| Approach $52 \times$ Downgrade | 0.003 | $0.020^{* * *}$ | 0.009 | 0.023*** | 0.009 | $0.023^{* * *}$ | 0.006 | $0.021^{* * *}$ |
|  | (0.41) | (5.05) | (1.51) | (6.63) | (1.10) | (4.57) | $(0.51)$ | (4.44) |
| Approach52 | -0.002 | $-0.008 * * *$ | -0.003 | $-0.009 * * *$ | -0.006 | -0.007*** | -0.002 | $-0.007 * * *$ |
|  | $(-0.51)$ | $(-6.25)$ | $(-1.01)$ | $(-6.83)$ | (-1.43) | $(-2.99)$ | (-0.37) | $(-2.77)$ |
| Intercept | $0.132 * * *$ | $0.115^{* * *}$ | $0.112^{* * *}$ | $0.105 * * *$ | 0.155*** | $0.125^{* * *}$ | $0.143 * * *$ | $0.124^{* * *}$ |
|  | $(5.23)$ | (11.67) | $(6.25)$ | (11.39) | (4.44) | (10.79) | (3.45) | (11.55) |
| Controls | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Firm fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Year fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | 10,970 | 117,740 | 19,778 | 132,586 | 9,720 | 30,453 | 5,863 | 34,310 |
| Adjusted R ${ }^{2}$ | 0.238 | 0.152 | 0.213 | 0.147 | 0.204 | 0.195 | 0.233 | 0.195 |


| Subsamples | Panel B: $\operatorname{BHAR}(0,4)$ as dependent variable |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Star $=1$ | Star $=0$ | TopExp=1 | TopExp $=0$ | Ivy=1 | Ivy $=0$ | IvyMBA=1 | IvyMBA $=0$ |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Downgrade | $\begin{gathered} -0.055^{*} * * \\ (-8.61) \end{gathered}$ | $\begin{gathered} -0.059 * * * \\ (-13.99) \end{gathered}$ | $\begin{gathered} -0.046^{* * *} \\ (-10.03) \end{gathered}$ | $\begin{gathered} -0.056 * * * \\ (-14.66) \end{gathered}$ | $\begin{gathered} -0.064 * * * \\ (-12.11) \end{gathered}$ | $\begin{gathered} -0.068^{* * *} \\ (-18.43) \end{gathered}$ | $\begin{gathered} -0.063^{* * *} \\ (-9.47) \end{gathered}$ | $\begin{gathered} -0.067 * * * \\ (-18.89) \end{gathered}$ |
| Approach52 $\times$ Downgrade | $\begin{aligned} & 0.004 \\ & (0.50) \end{aligned}$ | $\begin{gathered} 0.020^{* * *} \\ (5.12) \end{gathered}$ | $\begin{aligned} & 0.008 \\ & (1.61) \end{aligned}$ | $\begin{gathered} 0.022 * * * \\ (6.52) \end{gathered}$ | $\begin{aligned} & 0.007 \\ & (0.70) \end{aligned}$ | $\begin{gathered} 0.021^{* * *} \\ (4.16) \end{gathered}$ | $\begin{aligned} & 0.009 \\ & (0.75) \end{aligned}$ | $\begin{gathered} 0.018^{*} * * \\ (3.59) \end{gathered}$ |
| Approach52 | $\begin{aligned} & -0.001 \\ & (-0.13) \end{aligned}$ | $\begin{gathered} -0.008^{* * *} \\ (-5.78) \end{gathered}$ | $\begin{aligned} & -0.001 \\ & (-0.20) \end{aligned}$ | $\begin{gathered} -0.008^{* * *} \\ (-6.25) \end{gathered}$ | $\begin{aligned} & -0.007 \\ & (-1.18) \end{aligned}$ | $\begin{gathered} -0.007 * * \\ (-2.28) \end{gathered}$ | $\begin{aligned} & -0.004 \\ & (-0.51) \end{aligned}$ | $\begin{gathered} -0.007^{* *} \\ (-2.14) \end{gathered}$ |
| Intercept | $\begin{gathered} 0.167 * * * \\ (5.46) \end{gathered}$ | $\begin{gathered} 0.155^{* *} * \\ (11.29) \end{gathered}$ | $\begin{gathered} 0.120 * * * \\ (7.09) \end{gathered}$ | $\begin{gathered} 0.138 * * * \\ (11.78) \end{gathered}$ | $\begin{gathered} 0.191 * * * \\ (4.93) \end{gathered}$ | $\begin{gathered} 0.164 * * * \\ (11.08) \end{gathered}$ | $\begin{gathered} 0.166 * * * \\ (3.06) \end{gathered}$ | $\begin{gathered} 0.166^{* * *} \\ (12.07) \end{gathered}$ |
| Controls | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Firm fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Year fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | 10,970 | 117,732 | 19,777 | 132,582 | 9,722 | 30,451 | 5,863 | 34,310 |
| Adjusted R ${ }^{2}$ | 0.219 | 0.131 | 0.161 | 0.128 | 0.171 | 0.177 | 0.184 | 0.176 |

Table 8 (continued)

| Subsamples | Panel C: BHAR 1month as dependent variable |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Star $=1$ | Star $=0$ | TopExp=1 | TopExp=0 | Ivy=1 | Ivy=0 | IvyMBA=1 | IvyMBA $=0$ |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Downgrade | $-0.049 * * *$ | $-0.060 * * *$ | $-0.058 * * *$ | $-0.058 * * *$ | $-0.056 * * *$ | $-0.066 * * *$ | $-0.053 * * *$ | $-0.065^{* * *}$ |
|  | $(-8.22)$ | (-14.39) | (-9.49) | (-15.18) | (-7.18) | (-16.45) | (-6.18) | $(-16.71)$ |
| Approach5 $\times$ Downgrade | 0.010 | 0.017*** | 0.009 | $0.021^{* * *}$ | 0.015 | 0.022*** | 0.015 | 0.018** |
|  | (0.86) | (3.24) | (1.08) | (4.47) | (1.11) | (2.87) | (1.04) | (2.42) |
| Approach52 | 0.001 | 0.001 | -0.003 | -0.001 | -0.005 | 0.001 | -0.003 | 0.002 |
|  | (0.07) | (0.42) | (-0.68) | (-0.22) | (-0.65) | (0.25) | (-0.33) | (0.37) |
| Intercept | $0.266 * * *$ | $0.358 * * *$ | $0.274 * * *$ | $0.300^{* * *}$ | $0.369 * * *$ | $0.355^{*} * *$ | $0.368 * * *$ | $0.352 * * *$ |
|  | (6.73) | (10.04) | (7.38) | (9.18) | (6.51) | (9.12) | (5.79) | (9.40) |
| Controls | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Firm fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Year fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | 10,963 | 117,633 | 19,771 | 132,462 | 9,711 | 30,436 | 5,856 | 34,291 |
| Adjusted R ${ }^{2}$ | 0.132 | 0.114 | 0.140 | 0.109 | 0.136 | 0.132 | 0.138 | 0.135 |
| Subsamples | Panel D: BHAR 3month as dependent variable |  |  |  |  |  |  |  |
|  | Star $=1$ | Star $=0$ | TopExp=1 | TopExp $=0$ | Ivy=1 | Ivy=0 | IvyMBA=1 | IvyMBA=0 |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Downgrade | -0.056*** | -0.060 *** | $-0.061 * * *$ | $-0.058^{* * *}$ | $-0.062 * * *$ | $-0.061 * * *$ | $-0.058^{* * *}$ | $-0.063 * * *$ |
|  | (-7.75) | (-18.19) | (-8.56) | (-18.99) | (-8.22) | (-13.47) | (-7.23) | (-14.89) |
| Approach5 $\times$ Downgrade | 0.022 | 0.019** | 0.008 | 0.023*** | 0.021 | 0.006 | -0.007 | 0.009 |
|  | (1.15) | (2.49) | (0.62) | (3.66) | (0.95) | (0.54) | (-0.24) | (1.01) |
| Approach52 | -0.002 | 0.012 | 0.004 | 0.009 | -0.017 | 0.018* | -0.022 | 0.016* |
|  | (-0.19) | (1.61) | (0.46) | (1.52) | (-1.52) | (1.69) | (-1.04) | (1.68) |
| Intercept | $0.612 * * *$ | $0.904 * * *$ | $0.693 * * *$ | $0.752 * * *$ | $1.204 * * *$ | $0.851^{* * *}$ | $1.230^{* * *}$ | $0.879 * * *$ |
|  | (6.31) | (8.72) | (7.64) | (8.18) | (7.92) | (7.99) | (8.05) | (8.13) |
| Controls | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Firm fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Year fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | 10,937 | 117,184 | 19,722 | 131,933 | 9,676 | 30,296 | 5,837 | 34,135 |
| Adjusted R ${ }^{2}$ | 0.193 | 0.174 | 0.178 | 0.164 | 0.215 | 0.182 | 0.225 | 0.185 |

## Robustness Tests by Different Methods

This table reports robustness tests by different methods including probit model, linear probit model, OLS, ordered logit model and logit model. In column $5-9$, firms with recommendation change $=0$ are excluded. The dependent variable is downgrade dummy for probit model, linear probit model and logit model. For OLS and ordered logit model, the dependent variable is recommendation change. The definitions of variables are given in Appendix. Numbers in parentheses are $z$-statistics or $t$-statistics based on firm and year double clustered standard errors ${ }^{* * *}, * *$, and $*$ denote the significance levels of $1 \%, 5 \%$, and $10 \%$, respectively.

|  | Probit | Linear Probit | OLS | Ordered Logit | Logit | Probit | Linear Probit | OLS | Ordered Logit |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dependent variable | Downgrade |  | Recommendation change |  | Downgrade |  |  | Recommendation change |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| Approach52 | $\begin{gathered} 0.172 * * * \\ (4.66) \end{gathered}$ | $\begin{gathered} 0.067 * * * \\ (4.89) \end{gathered}$ | $\begin{gathered} \hline-0.194 * * * \\ (-4.81) \end{gathered}$ | $\begin{gathered} \hline-0.269 * * * \\ (-4.69) \end{gathered}$ | $\begin{gathered} 0.351 * * * \\ (4.71) \end{gathered}$ | $\begin{gathered} 0.218 * * * \\ (4.68) \end{gathered}$ | $\begin{gathered} \hline 0.085^{* * *} \\ (4.69) \end{gathered}$ | $\begin{gathered} \hline-0.246 * * * \\ (-4.80) \end{gathered}$ | $\begin{gathered} \hline-0.299 * * * \\ (-4.60) \end{gathered}$ |
| Runup $_{\text {t-5, }{ }_{\text {t-1 }}}$ | $\begin{gathered} -0.685 * * * \\ (-3.47) \end{gathered}$ | $\begin{gathered} -0.233 * * * \\ (-2.97) \end{gathered}$ | $\begin{gathered} 0.491 * * \\ (2.40) \end{gathered}$ | $\begin{gathered} 0.835 * * * \\ (2.83) \end{gathered}$ | $\begin{gathered} -1.134 * * * \\ (-2.97) \end{gathered}$ | $\begin{gathered} -0.701 * * * \\ (-3.01) \end{gathered}$ | $\begin{gathered} -0.225 * * \\ (-2.56) \end{gathered}$ | $\begin{gathered} 0.567 * * \\ (2.34) \end{gathered}$ | $\begin{gathered} 0.783 * * * \\ (2.65) \end{gathered}$ |
| Runup $_{\text {t-21,t-6 }}$ | $\begin{aligned} & -0.012 \\ & (-0.10) \end{aligned}$ | $\begin{aligned} & 0.030 \\ & (0.60) \end{aligned}$ | $\begin{aligned} & -0.166 \\ & (-1.42) \end{aligned}$ | $\begin{aligned} & -0.089 \\ & (-0.55) \end{aligned}$ | $\begin{aligned} & 0.187 \\ & (0.84) \end{aligned}$ | $\begin{aligned} & 0.111 \\ & (0.82) \end{aligned}$ | $\begin{gathered} 0.091^{*} \\ (1.68) \end{gathered}$ | $\begin{gathered} -0.238 * \\ (-1.68) \end{gathered}$ | $\begin{aligned} & -0.134 \\ & (-0.85) \end{aligned}$ |
| Runup $_{\mathrm{m}-6, \mathrm{~m}-2}$ | $\begin{gathered} -0.320 * * * \\ (-11.63) \end{gathered}$ | $\begin{gathered} -0.130^{* * *} \\ (-11.67) \end{gathered}$ | $\begin{gathered} 0.331 * * * \\ (12.16) \end{gathered}$ | $\begin{gathered} 0.444 * * * \\ (12.52) \end{gathered}$ | $\begin{gathered} -0.632 * * * \\ (-11.17) \end{gathered}$ | $\begin{gathered} -0.389 * * * \\ (-11.28) \end{gathered}$ | $\begin{gathered} -0.154 * * * \\ (-12.00) \end{gathered}$ | $\begin{gathered} 0.411 * * * \\ (11.80) \end{gathered}$ | $\begin{gathered} 0.466 * * * \\ (11.57) \end{gathered}$ |
| Runup $_{\text {m-12, m-7 }}$ | $\begin{gathered} -0.071 * * * \\ (-3.61) \end{gathered}$ | $\begin{gathered} -0.040 * * * \\ (-4.30) \end{gathered}$ | $\begin{gathered} 0.081 * * * \\ (3.15) \end{gathered}$ | $\begin{gathered} 0.081^{* * *} \\ (2.92) \end{gathered}$ | $\begin{gathered} -0.123 * * * \\ (-3.13) \end{gathered}$ | $\begin{gathered} -0.075 * * * \\ (-3.06) \end{gathered}$ | $\begin{gathered} -0.038 * * * \\ (-3.19) \end{gathered}$ | $\begin{gathered} 0.098 * * * \\ (3.01) \end{gathered}$ | $\begin{gathered} 0.085^{* * *} \\ (2.97) \end{gathered}$ |
| Earnings forecast revisions | $\begin{gathered} 0.021^{* * *} \\ (3.23) \end{gathered}$ | $\begin{gathered} 0.008^{* * *} \\ (2.60) \end{gathered}$ | $\begin{gathered} -0.017 * * \\ (-2.45) \end{gathered}$ | $\begin{gathered} -0.024^{* *} \\ (-2.29) \end{gathered}$ | $\begin{gathered} 0.038^{* *} \\ (2.48) \end{gathered}$ | $\begin{gathered} 0.023 * * \\ (2.51) \end{gathered}$ | $\begin{gathered} 0.007 * * \\ (1.97) \end{gathered}$ | $\begin{gathered} -0.019^{* *} \\ (-2.21) \end{gathered}$ | $\begin{gathered} -0.023 * \\ (-1.95) \end{gathered}$ |
| SUE | $\begin{gathered} -0.021 * * * \\ (-5.79) \end{gathered}$ | $\begin{gathered} -0.007 * * * \\ (-4.64) \end{gathered}$ | $\begin{gathered} 0.011^{* * *} \\ (3.78) \end{gathered}$ | $\begin{gathered} 0.022 * * * \\ (6.02) \end{gathered}$ | $\begin{gathered} -0.028 * * * \\ (-4.56) \end{gathered}$ | $\begin{gathered} -0.018 * * * \\ (-4.53) \end{gathered}$ | $\begin{gathered} -0.005 * * * \\ (-2.95) \end{gathered}$ | $\begin{gathered} 0.014 * * * \\ (3.27) \end{gathered}$ | $\begin{gathered} 0.024 * * * \\ (5.00) \end{gathered}$ |
| Size | $\begin{gathered} -0.019 * * * \\ (-3.06) \end{gathered}$ | $\begin{gathered} 0.025 * * * \\ (3.89) \end{gathered}$ | $\begin{gathered} -0.062 * * * \\ (-3.52) \end{gathered}$ | $\begin{gathered} 0.012^{*} \\ (1.87) \end{gathered}$ | $\begin{gathered} -0.018 * * \\ (-2.08) \end{gathered}$ | $\begin{gathered} -0.012 * * \\ (-2.16) \end{gathered}$ | $\begin{gathered} 0.027 * * * \\ (3.38) \end{gathered}$ | $\begin{gathered} -0.076 * * * \\ (-3.32) \end{gathered}$ | $\begin{gathered} 0.015 * * \\ (2.20) \end{gathered}$ |
| B/M | $\begin{gathered} -0.004 * * \\ (-2.01) \end{gathered}$ | $\begin{aligned} & -0.001 \\ & (-0.84) \end{aligned}$ | $\begin{aligned} & 0.001 \\ & (0.29) \end{aligned}$ | $\begin{gathered} 0.004^{*} \\ (1.95) \end{gathered}$ | $\begin{aligned} & -0.004 \\ & (-1.59) \end{aligned}$ | $\begin{aligned} & -0.003 \\ & (-1.59) \end{aligned}$ | $\begin{aligned} & -0.001 \\ & (-0.47) \end{aligned}$ | $\begin{aligned} & 0.001 \\ & (0.17) \end{aligned}$ | $\begin{aligned} & 0.003 \\ & (1.36) \end{aligned}$ |
| Earnings to price | $\begin{gathered} 0.042^{*} \\ (1.92) \end{gathered}$ | $\begin{gathered} 0.012^{*} \\ (1.67) \end{gathered}$ | $\begin{gathered} -0.036 * * \\ (-2.40) \end{gathered}$ | $\begin{gathered} -0.051 * * \\ (-2.30) \end{gathered}$ | $\begin{aligned} & 0.052 \\ & (1.55) \end{aligned}$ | $\begin{aligned} & 0.030 \\ & (1.45) \end{aligned}$ | $\begin{gathered} 0.012^{*} \\ (1.91) \end{gathered}$ | $\begin{gathered} -0.042^{* *} \\ (-2.30) \end{gathered}$ | $\begin{gathered} -0.054 * * \\ (-2.52) \end{gathered}$ |
| Turnover | $\begin{gathered} 2.014 * * * \\ (4.56) \end{gathered}$ | $\begin{gathered} 1.106 * * * \\ (3.71) \end{gathered}$ | $\begin{gathered} -2.052 * * \\ (-2.45) \end{gathered}$ | $\begin{gathered} -2.136 * * * \\ (-3.07) \end{gathered}$ | $\begin{gathered} 1.550 * * \\ (2.05) \end{gathered}$ | $\begin{gathered} 0.985 * * \\ (2.13) \end{gathered}$ | $\begin{gathered} 0.777 * * \\ (2.43) \end{gathered}$ | $\begin{gathered} -2.388 * * \\ (-2.38) \end{gathered}$ | $\begin{gathered} -2.298 * * * \\ (-3.17) \end{gathered}$ |
| Accruals | $\begin{gathered} 0.413 * * * \\ (7.10) \end{gathered}$ | $\begin{gathered} 0.153 * * * \\ (5.54) \end{gathered}$ | $\begin{gathered} -0.383 * * * \\ (-4.85) \end{gathered}$ | $\begin{gathered} -0.577 * * * \\ (-6.92) \end{gathered}$ | $\begin{gathered} 0.734 * * * \\ (6.73) \end{gathered}$ | $\begin{gathered} 0.457 * * * \\ (6.72) \end{gathered}$ | $\begin{gathered} 0.183 * * * \\ (5.31) \end{gathered}$ | $\begin{gathered} -0.471 * * * \\ (-4.46) \end{gathered}$ | $\begin{gathered} -0.610 * * * \\ (-6.60) \end{gathered}$ |
| Capital expenditure | $\begin{gathered} 0.087 * * \\ (2.40) \end{gathered}$ | $\begin{aligned} & 0.012 \\ & (0.62) \end{aligned}$ | $\begin{aligned} & -0.028 \\ & (-0.55) \end{aligned}$ | $\begin{aligned} & -0.083 \\ & (-1.57) \end{aligned}$ | $\begin{aligned} & 0.109 \\ & (1.45) \end{aligned}$ | $\begin{aligned} & 0.067 \\ & (1.44) \end{aligned}$ | $\begin{aligned} & 0.011 \\ & (0.46) \end{aligned}$ | $\begin{aligned} & -0.018 \\ & (-0.28) \end{aligned}$ | $\begin{aligned} & -0.071 \\ & (-1.20) \end{aligned}$ |
| Sales growth | $\begin{gathered} 0.015 * * \\ (2.27) \end{gathered}$ | $\begin{aligned} & 0.002 \\ & (0.84) \end{aligned}$ | $\begin{aligned} & -0.008 \\ & (-1.39) \end{aligned}$ | $\begin{gathered} -0.022 * * * \\ (-3.48) \end{gathered}$ | $\begin{gathered} 0.035 * * * \\ (2.81) \end{gathered}$ | $\begin{gathered} 0.021^{* *} * \\ (2.88) \end{gathered}$ | $\begin{aligned} & 0.002 \\ & (0.70) \end{aligned}$ | $\begin{aligned} & -0.009 \\ & (-1.16) \end{aligned}$ | $\begin{gathered} -0.021 * * * \\ (-3.51) \end{gathered}$ |
| Long-term growth forecast | $\begin{aligned} & 0.001 \\ & (1.48) \end{aligned}$ | $\begin{aligned} & 0.000 \\ & (1.62) \end{aligned}$ | $\begin{gathered} -0.002 * * * \\ (-2.62) \end{gathered}$ | $\begin{gathered} -0.002 * * \\ (-2.43) \end{gathered}$ | $\begin{gathered} 0.002 * * \\ (2.12) \end{gathered}$ | $\begin{gathered} 0.002 * * \\ (2.17) \end{gathered}$ | $\begin{gathered} 0.001 * * \\ (2.28) \end{gathered}$ | $\begin{gathered} -0.002 * * \\ (-2.55) \end{gathered}$ | $\begin{gathered} -0.002 * * \\ (-2.52) \end{gathered}$ |
| Idiosyncratic volatility | $\begin{gathered} 2.577 * * * \\ (3.68) \end{gathered}$ | $\begin{gathered} 0.955^{* *} * \\ (2.94) \end{gathered}$ | $\begin{gathered} -2.230 * * * \\ (-3.00) \end{gathered}$ | $\begin{gathered} -3.468 * * * \\ (-3.74) \end{gathered}$ | $\begin{gathered} 4.874 * * * \\ (4.38) \end{gathered}$ | $\begin{gathered} 2.940 * * * \\ (4.36) \end{gathered}$ | $\begin{gathered} 0.967 * * * \\ (3.56) \end{gathered}$ | $\begin{gathered} -2.745 * * * \\ (-3.42) \end{gathered}$ | $\begin{gathered} -3.789 * * * \\ (-4.36) \end{gathered}$ |
| Institutional ownership | $\begin{aligned} & 0.014 \\ & (0.64) \end{aligned}$ | $\begin{gathered} 0.055 * * * \\ (3.90) \end{gathered}$ | $\begin{gathered} -0.090 * * * \\ (-2.60) \end{gathered}$ | $\begin{aligned} & 0.040 \\ & (1.58) \end{aligned}$ | $\begin{aligned} & -0.045 \\ & (-1.26) \end{aligned}$ | $\begin{aligned} & -0.030 \\ & (-1.31) \end{aligned}$ | $\begin{gathered} 0.040^{* * *} \\ (2.64) \end{gathered}$ | $\begin{gathered} -0.111^{* *} \\ (-2.56) \end{gathered}$ | $\begin{aligned} & 0.039 \\ & (1.40) \end{aligned}$ |
| Analyst coverage | $\begin{aligned} & 0.000 \\ & (0.28) \end{aligned}$ | $\begin{aligned} & -0.000 \\ & (-0.02) \end{aligned}$ | $\begin{aligned} & -0.001 \\ & (-1.01) \end{aligned}$ | $\begin{aligned} & 0.001 \\ & (0.92) \end{aligned}$ | $\begin{aligned} & -0.000 \\ & (-0.28) \end{aligned}$ | $\begin{aligned} & -0.000 \\ & (-0.25) \end{aligned}$ | $\begin{aligned} & 0.001 \\ & (0.93) \end{aligned}$ | $\begin{aligned} & -0.002 \\ & (-0.93) \end{aligned}$ | $\begin{aligned} & 0.001 \\ & (0.64) \end{aligned}$ |
| Analyst dispersion | $\begin{gathered} 0.002 * * \\ (2.40) \end{gathered}$ | $\begin{aligned} & -0.002 \\ & (-1.57) \end{aligned}$ | $\begin{gathered} 0.007 * * \\ (2.55) \end{gathered}$ | $\begin{aligned} & -0.002 \\ & (-1.35) \end{aligned}$ | $\begin{aligned} & 0.003 \\ & (1.63) \end{aligned}$ | $\begin{aligned} & 0.002 \\ & (1.62) \end{aligned}$ | $\begin{gathered} -0.003 * * \\ (-2.38) \end{gathered}$ | $\begin{gathered} 0.010^{* * *} \\ (2.63) \end{gathered}$ | $\begin{aligned} & -0.001 \\ & (-0.96) \end{aligned}$ |
| Analyst experience | $\begin{gathered} -0.030 * * * \\ (-2.78) \end{gathered}$ | $\begin{gathered} -0.013 * * * \\ (-3.05) \end{gathered}$ | $\begin{aligned} & 0.010 \\ & (1.32) \end{aligned}$ | $\begin{aligned} & 0.015 \\ & (1.59) \end{aligned}$ | $\begin{aligned} & -0.015 \\ & (-0.92) \end{aligned}$ | $\begin{aligned} & -0.009 \\ & (-0.91) \end{aligned}$ | $\begin{aligned} & -0.003 \\ & (-0.65) \end{aligned}$ | $\begin{aligned} & 0.013 \\ & (1.29) \end{aligned}$ | $\begin{gathered} 0.022 * * \\ (2.23) \end{gathered}$ |
| Intercept | $\begin{gathered} -0.242 * * * \\ (-5.00) \end{gathered}$ | $\begin{gathered} 0.124 * * \\ (2.54) \end{gathered}$ | $\begin{gathered} 0.650 * * * \\ (4.57) \end{gathered}$ |  | $\begin{aligned} & -0.054 \\ & (-0.76) \end{aligned}$ | $\begin{aligned} & -0.027 \\ & (-0.60) \end{aligned}$ | $\begin{gathered} 0.217 * * * \\ (3.50) \end{gathered}$ | $\begin{gathered} 0.788^{* * *} \\ (4.40) \end{gathered}$ |  |
| Firm fixed effect | No | Yes | Yes | No | No | No | Yes | Yes | No |
| Year fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Industry fixed effect | Yes | No | No | Yes | Yes | Yes | No | No | Yes |
| Observations | 152,422 | 152,422 | 152,422 | 152,422 | 121,158 | 121,158 | 121,158 | 121,158 | 121,158 |
| Pseudo $\mathrm{R}^{2}$ /Adjusted $\mathrm{R}^{2}$ | 0.018 | 0.022 | 0.015 | 0.007 | 0.026 | 0.026 | 0.027 | 0.020 | 0.010 |

## Table 10

## Robustness Tests by Different Definitions of Approaching 52-Week High

This table reports robustness tests by different definitions of approaching 52-week high based on logit regression. The dependent variable is a downgrade dummy which equals 1 if the recommendation change is negative and 0 otherwise. In column 1 to 2 , Approach52 is a dummy which equals 1 if the stock price at day $t-1$ is within $4 \%$ and $6 \%$ band below the 52 -week high, respectively. In column 3 to 5 , Approach52 is a dummy which equals 1 if the stock price at trading day $t-3$ is within $4 \%, 5 \%$ and $6 \%$ band below the 52 -week high, respectively. In column 6 to 8 , Approach52 is a dummy which equals 1 if the stock price on at least one day of the past three trading days $(t-1, t-2$ and $t-3$ ) is within $4 \%, 5 \%$ and $6 \%$ band below the 52-week high, respectively. Runир ${ }_{t-5, t-1}$, Rипир R $_{t-21, t-6, ~ \text { Runир }_{m-6} \text {, }}$ ${ }_{m-2}$, Runup ${ }_{m-12, m-7}$, Earnings forecast revisions, SUE, Size, B/M, Earnings to price, Turnover, Accruals, Capital expenditure, Sales growth, Long-term growth forecast, Idiosyncratic volatility, Institutional ownership, Analyst coverage, Analyst dispersion and Analyst experience are also included as controls in every regression, and are described in Appendix. All regressions control for year and Fama-French 48 industry fixed effects. Numbers in parentheses are $z$-statistics based on firm and year double clustered standard errors. ${ }^{* * *}$, $* *$, and $*$ denote the significance levels of $1 \%, 5 \%$, and $10 \%$, respectively.

|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Approach52 (4\%) | $0.311^{* * *}$ <br> (4.77) |  | $\begin{gathered} 0.334 * * * \\ (6.19) \end{gathered}$ |  |  | $\begin{gathered} 0.346 * * * \\ (6.27) \end{gathered}$ |  |  |
| Approach52 (5\%) |  |  |  | $\begin{gathered} 0.294 * * * \\ (5.82) \end{gathered}$ |  |  | $\begin{gathered} 0.310 * * * \\ (5.92) \end{gathered}$ |  |
| Approach52 (6\%) |  | $\begin{gathered} 0.273 * * * \\ (5.01) \end{gathered}$ |  |  | $\begin{gathered} 0.260 * * * \\ (5.38) \end{gathered}$ |  |  | $\begin{gathered} 0.282 * * * \\ (6.01) \end{gathered}$ |
| Intercept | $\begin{gathered} -0.402 * * * \\ (-5.30) \end{gathered}$ | $\begin{gathered} -0.414 * * * \\ (-5.46) \end{gathered}$ | $\begin{gathered} -0.398 * * * \\ (-5.26) \end{gathered}$ | $\begin{gathered} -0.404 * * * \\ (-5.36) \end{gathered}$ | $\begin{gathered} -0.408 * * * \\ (-5.44) \end{gathered}$ | $\begin{gathered} -0.414 * * * \\ (-5.55) \end{gathered}$ | $\begin{gathered} -0.418 * * * \\ (-5.58) \end{gathered}$ | $\begin{gathered} -0.422^{* * *} \\ (-5.62) \end{gathered}$ |
| Controls | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Year fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Industry fixed effect | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | 152,422 | 152,422 | 152,334 | 152,334 | 152,334 | 152,453 | 152,453 | 152,453 |
| Pseudo $\mathrm{R}^{2}$ | 0.019 | 0.019 | 0.019 | 0.019 | 0.019 | 0.019 | 0.019 | 0.019 |

Figure 1a. Stock Price of PepsiCo Inc. and Analyst Recommendation Changes


Fig. 1a. This figure shows the stock price of PepsiCo Inc. from Oct 1, 2010 to May 10, 2011 and analyst recommendation changes. The 52-week high price is $\$ 68.11$ on Oct 6,2010 . Analyst P. Gorham (non-star analyst) issued a Hold recommendation on Oct 7, 2010, a Buy recommendation on Dec 2, 2010, a Hold recommendation on Jan 12, 2011, and a Buy recommendation on Feb 10, 2011. After the stock price (\$67.93) approached the 52-week high on Apr 27, 2011, P. Gorham downgraded the recommendation to Hold on Apr 28, 2011.

Figure 1b. Stock Price of eBay Inc. and Analyst Recommendation Changes


Fig. 1b. This figure shows the stock price of eBay Inc. from Mar 1, 2004 to Sep 30, 2004 and analyst recommendation changes. The 52-week high price is $\$ 92.81$ on Jun 28, 2004. Analyst R. Becker (non-star analyst) issued a Hold recommendation on Jan 23, 2004 and a Strong Buy recommendation on Aug 11, 2004. After stock price (\$90.07) approached the 52-week high on Sep 10, 2004, R. Becker downgraded the recommendation to Hold on Sep 13, 2004.

## Appendix Variable Definitions

| Variable | Definition |
| :---: | :---: |
| Downgrade dummy | dummy equals 1 for recommendation change<0; dummy equals 0 for recommendation change $>=0$ |
| Recommendation change | analyst recommendation change, computed as the current rating minus the prior rating by the same analyst. By construction, recommendation change ranges between -4 and +4 . (Analyst rating ranges from 1 to 5 , indicating Sell, Underperform, Hold, Buy And Strong Buy, respectively.) |
| Runир $_{t-5, t-1}$ | cumulative return from day $t-1$ to $t-5$ before recommendation revision date $t$ |
| Runup $_{t-21, t-6}$ | cumulative return from day $t-6$ to $t-21$ |
| Rипир $_{\text {m-6, m-2 }}$ | cumulative return from month -2 to -6 (day $t-22$ to $t-126$ ) |
| Runup $_{\text {m-12, m-7 }}$ | cumulative return from month -7 to -12 (day $t-127$ to $t-252$ ) |
| Size | the natural logarithm of market value at day $t-22$ |
| $B / M$ | book-to-market ratio, book value of equity divided by market value of equity |
| 52-week high | 52 -week high price was set at least 30 days ago (i.e. the last breakthrough is at least 30 days ago), excluding observations with price breaking through 52 -week high during days $(-30,-1)$. |
| Approach52 | approaching 52 -week high dummy, equals 1 if stock price at day $t-1$ is within a $5 \%$ band below the 52 -week high (i.e. $(1-0.05) \times 52$-week high < price at day $t-1$ <52-week high) and 0 otherwise |
| Price/52-week high | stock price at day $t-1$ divided by 52 -week high |
| Square of price/52-week high | square of price/52-week high |
| Sales growth | rolling sum of sales for preceding four quarters / rolling sum of sales for second preceding set of four quarters as in Jegadeesh et al. (2004) |
| Accruals | total accruals to total assets, calculated as the change in non-cash current assets less the change in current liabilities excluding the change in debt included in current liabilities and the change in income taxes payable, minus depreciation and amortization expense, and scaled by average total assets |
| Capital expenditure | capital expenditures to total assets, calculated as rolling sum of four quarters of capital expenditure scaled by average total assets |
| Earnings to price | rolling sum of earnings per share before extraordinary items for preceding four quarters, deflated by price at the end of the quarter |
| Turnover | average daily turnover in previous three months |
| Idiosyncratic volatility | the standard deviation of the residuals of the Fama-French 3-factor model estimated using the daily stock returns in past three month |
| Institutional ownership | a firm's shares held by institutions from Thomson Reuters scaled by shares outstanding from CRSP |
| Analyst coverage | the number of I/B/E/S analysts who provide one-year earnings forecasts in prior three months (divided by 100 in regressions) |
| Analyst dispersion | the standard deviation across earnings forecasts in prior three months |
| SUE | standardized unexpected earnings, unexpected earnings divided by the standard deviation of unexpected earnings over eight preceding quarters, unexpected earnings is calculated as earnings at quarter $t$ minus earnings at quarter $t-4$. |
| Earnings forecast revisions | analyst earnings forecast revisions to price, rolling sum of preceding six months revisions to price ratios, using mean consensus analyst FY1 forecast from I/B/E/S |
| Long-term growth forecast | most recent mean consensus long-term growth forecast from I/B/E/S (divided by 100 in regressions) |
| Analyst experience | the natural logarithm of number of years that the analyst exists in I/B/E/S |

\(\left.$$
\begin{array}{ll}\text { Star } & \begin{array}{l}\text { a dummy variable which equals } 1 \text { ( } 0 \text { otherwise) if the analyst is an all-star (top3) } \\
\text { in year } t-1 \text { based on the October issue of Institutional Investor magazine }\end{array} \\
\text { TopExp } & \begin{array}{l}1(0 \text { otherwise) if the analyst worked in a top-tier brokerage firm with a highest } \\
\text { Carter-Manaster rank of } 9 \text { and the analyst's experience was above cross-sectional } \\
\text { median in year } t-1 .\end{array}
$$ <br>
a dummy which equals 1 if the analyst has ever attended an Ivy League school and <br>

0 otherwise\end{array}\right]\)| a dummy which equals 1 (0 otherwise) if the analyst has ever attended an Ivy |
| :--- |
| League school and also has a MBA degree |

## Appendix Table 1 <br> Predictability of Approaching 52-Week High on Analyst Recommendation Downgrade

This table shows the predictability of approaching 52-week high on recommendation downgrade. The dependent variable is recommendation change in OLS regression (Panel A) and downgrade dummy in logit regression (Panel B). Price/52-week high is the ratio of stock price at day $t-1$ divided by 52 -week high. Square of price/52-week high is the square of Price/52-week high. The definitions of other variables are given in Appendix. Numbers in parentheses are $t$-statistics or $z$-statistics based on firm and year double clustered standard errors. ${ }^{* * *}$, ${ }^{* *}$, and ${ }^{*}$ denote the significance levels of $1 \%, 5 \%$, and $10 \%$, respectively.

| Panel A: OLS regression, recommendation change as dependent variable |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (1) | (2) | (3) | (4) |
| Price/52-week high | $\begin{aligned} & 0.850 * * * \\ & (3.69) \end{aligned}$ | $\begin{aligned} & 0.863 * * * \\ & (3.79) \end{aligned}$ | $\begin{aligned} & 0.899 * * * \\ & (3.63) \end{aligned}$ | $\begin{aligned} & 0.768^{* * *} \\ & (3.05) \end{aligned}$ |
| Square of price/52-week high | $\begin{aligned} & -0.728 * * * \\ & (-3.52) \end{aligned}$ | $\begin{aligned} & -0.751^{* * *} \\ & (-3.57) \end{aligned}$ | $\begin{aligned} & -0.792 * * * \\ & (-3.52) \end{aligned}$ | $\begin{aligned} & -0.702^{* * *} \\ & (-3.09) \end{aligned}$ |
| Runup $_{\text {t-5, }{ }_{\text {t-1 }}}$ | $\begin{aligned} & 0.472 * * \\ & (2.21) \end{aligned}$ | $\begin{aligned} & 0.447 * * \\ & (2.03) \end{aligned}$ | $\begin{aligned} & 0.524^{* *} \\ & (2.54) \end{aligned}$ | $\begin{aligned} & 0.490^{* *} \\ & (2.35) \end{aligned}$ |
| Runup $_{\text {t-21, }{ }^{\text {t-6 }}}$ | $\begin{gathered} -0.184 \\ (-1.61) \end{gathered}$ | $\begin{aligned} & -0.212^{*} \\ & (-1.82) \end{aligned}$ | $\begin{gathered} -0.166 \\ (-1.40) \end{gathered}$ | $\begin{gathered} -0.183 \\ (-1.55) \end{gathered}$ |
| Runup $_{\mathrm{m}-6, \mathrm{~m}-2}$ | $\begin{aligned} & 0.314 * * * \\ & (11.20) \end{aligned}$ | $\begin{aligned} & 0.314 * * * \\ & (10.88) \end{aligned}$ | $\begin{aligned} & 0.348^{* * *} \\ & (11.15) \end{aligned}$ | $\begin{aligned} & 0.343 * * * \\ & (10.44) \end{aligned}$ |
| Runup $_{\text {m-12, m-7 }}$ | $\begin{aligned} & 0.052 * * \\ & (2.53) \end{aligned}$ | $\begin{aligned} & 0.042 * \\ & (1.94) \end{aligned}$ | $\begin{aligned} & 0.077 * * * \\ & (2.75) \end{aligned}$ | $\begin{aligned} & 0.085^{* * *} \\ & (2.97) \end{aligned}$ |
| Earnings forecast revisions |  | $\begin{aligned} & -0.076^{* * *} \\ & (-4.79) \end{aligned}$ | $\begin{aligned} & -0.064^{* * *} \\ & (-3.40) \end{aligned}$ | $\begin{aligned} & -0.063 * * * \\ & (-2.85) \end{aligned}$ |
| SUE |  | $\begin{aligned} & 0.018 * * * \\ & (4.45) \end{aligned}$ | $\begin{aligned} & 0.015 \text { *** } \\ & (3.55) \end{aligned}$ | $\begin{aligned} & 0.013 * * * \\ & (3.29) \end{aligned}$ |
| Size |  |  | $\begin{aligned} & -0.062 * * * \\ & (-4.24) \end{aligned}$ | $\begin{aligned} & -0.061^{* * *} \\ & (-3.56) \end{aligned}$ |
| B/M |  |  | $\begin{gathered} -0.001 \\ (-0.28) \end{gathered}$ | $\begin{gathered} 0.001 \\ (0.32) \end{gathered}$ |
| Earnings to price |  |  | $\begin{aligned} & -0.052^{* * *} \\ & (-2.69) \end{aligned}$ | $\begin{aligned} & -0.062^{* * *} \\ & (-3.00) \end{aligned}$ |
| Turnover |  |  | $\begin{aligned} & -3.722^{* * *} \\ & (-4.76) \end{aligned}$ | $\begin{aligned} & -2.669 * * * \\ & (-3.02) \end{aligned}$ |
| Accruals |  |  | $\begin{aligned} & -0.408^{* * *} \\ & (-5.93) \end{aligned}$ | $\begin{aligned} & -0.400^{* * *} \\ & (-5.16) \end{aligned}$ |
| Capital expenditure |  |  | $\begin{gathered} -0.100 \\ (-1.43) \end{gathered}$ | $\begin{gathered} -0.067 \\ (-0.90) \end{gathered}$ |
| Sales growth |  |  | $\begin{gathered} -0.007 \\ (-1.00) \end{gathered}$ | $\begin{gathered} -0.007 \\ (-0.91) \end{gathered}$ |
| Long-term growth forecast |  |  | $\begin{aligned} & -0.182 * * * \\ & (-3.23) \end{aligned}$ | $\begin{aligned} & -0.175 * * \\ & (-2.57) \end{aligned}$ |
| Idiosyncratic volatility |  |  |  | $\begin{aligned} & -1.873 * * * \\ & (-2.68) \end{aligned}$ |
| Institutional ownership |  |  |  | $\begin{aligned} & -0.093 * * \\ & (-2.55) \end{aligned}$ |
| Analyst coverage |  |  |  | $\begin{gathered} -0.101 \\ (-0.84) \end{gathered}$ |
| Analyst dispersion |  |  |  | $\begin{aligned} & 0.017 * \\ & (1.89) \end{aligned}$ |
| Analyst experience |  |  |  | $\begin{gathered} 0.009 \\ (1.27) \end{gathered}$ |
| Intercept | $\begin{aligned} & -0.203 * * * \\ & (-3.35) \end{aligned}$ | $\begin{aligned} & -0.199 * * * \\ & (-3.55) \end{aligned}$ | $\begin{aligned} & 0.360^{* * *} \\ & (2.88) \end{aligned}$ | $\begin{aligned} & 0.464^{* * *} \\ & (3.27) \end{aligned}$ |
| Firm fixed effect | Yes | Yes | Yes | Yes |
| Year fixed effect | Yes | Yes | Yes | Yes |
| Observations | 214,691 | 203,689 | 162,302 | 152,422 |
| Adjusted $\mathrm{R}^{2}$ | 0.010 | 0.010 | 0.014 | 0.016 |

## Appendix Table 1 (continued)

| Panel B: logit regression, downgrade dummy as dependent variable |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (1) | (2) | (3) | (4) |
| Price/52-week high | $\begin{aligned} & -1.487 * * * \\ & (-5.24) \end{aligned}$ | $\begin{aligned} & -1.442^{* * *} \\ & (-5.12) \end{aligned}$ | $\begin{aligned} & -1.221^{* * *} \\ & (-4.06) \end{aligned}$ | $\begin{aligned} & -0.914 * * * \\ & (-3.27) \end{aligned}$ |
| Square of price/52-week high | $\begin{aligned} & 0.977 * * * \\ & (3.75) \end{aligned}$ | $\begin{aligned} & 0.992^{* * *} \\ & (3.83) \end{aligned}$ | $\begin{aligned} & 1.000^{* * *} \\ & (3.41) \end{aligned}$ | $\begin{aligned} & 0.820 * * * \\ & (2.87) \end{aligned}$ |
| Runup $_{t-5, t-1}$ | $\begin{aligned} & -0.955^{* * *} \\ & (-2.84) \end{aligned}$ | $\begin{aligned} & -0.913^{* * *} \\ & (-2.65) \end{aligned}$ | $\begin{aligned} & -1.147 * * * \\ & (-3.48) \end{aligned}$ | $\begin{aligned} & -1.111^{* * *} \\ & (-3.33) \end{aligned}$ |
| Runup $_{t-21, t-6}$ | $\begin{gathered} 0.123 \\ (0.64) \end{gathered}$ | $\begin{gathered} 0.172 \\ (0.86) \end{gathered}$ | $\begin{gathered} -0.009 \\ (-0.05) \end{gathered}$ | $\begin{gathered} 0.007 \\ (0.04) \end{gathered}$ |
| Runup $_{\text {m-6, m-2 }}$ | $\begin{aligned} & -0.484^{* * *} \\ & (-12.52) \end{aligned}$ | $\begin{aligned} & -0.479^{* * *} \\ & (-11.60) \end{aligned}$ | $\begin{aligned} & -0.532^{* * *} \\ & (-11.63) \end{aligned}$ | $\begin{aligned} & -0.530^{* * *} \\ & (-11.70) \end{aligned}$ |
| Runup $_{\mathrm{m}-12, \mathrm{~m}-7}$ | $\begin{aligned} & -0.089 * * * \\ & (-2.90) \end{aligned}$ | $\begin{aligned} & -0.064^{* *} \\ & (-2.11) \end{aligned}$ | $\begin{aligned} & -0.104 * * * \\ & (-2.81) \end{aligned}$ | $\begin{aligned} & -0.122 * * * \\ & (-3.38) \end{aligned}$ |
| Earnings forecast revisions |  | $\begin{aligned} & 0.076 * * * \\ & (3.13) \end{aligned}$ | $\begin{aligned} & 0.084^{* * *} \\ & (3.16) \end{aligned}$ | $\begin{aligned} & 0.115 * * * \\ & (3.80) \end{aligned}$ |
| SUE |  | $\begin{aligned} & -0.038^{* * *} \\ & (-5.71) \end{aligned}$ | $\begin{aligned} & -0.038^{* * *} \\ & (-4.97) \end{aligned}$ | $\begin{aligned} & -0.035 * * * \\ & (-4.94) \end{aligned}$ |
| Size |  |  | $\begin{aligned} & -0.044 * * * \\ & (-6.67) \end{aligned}$ | $\begin{aligned} & -0.033 * * * \\ & (-3.22) \end{aligned}$ |
| B/M |  |  | $\begin{aligned} & -0.005^{* *} \\ & (-2.01) \end{aligned}$ | $\begin{aligned} & -0.007 * * \\ & (-2.16) \end{aligned}$ |
| Earnings to price |  |  | $\begin{aligned} & 0.094^{* *} \\ & (2.24) \end{aligned}$ | $\begin{aligned} & 0.117^{* *} \\ & (2.43) \end{aligned}$ |
| Turnover |  |  | $\begin{aligned} & 4.901^{* * *} \\ & (5.70) \end{aligned}$ | $\begin{aligned} & 3.691 * * * \\ & (4.50) \end{aligned}$ |
| Accruals |  |  | $\begin{aligned} & 0.671 * * * \\ & (7.74) \end{aligned}$ | $\begin{aligned} & 0.689 * * * \\ & (7.83) \end{aligned}$ |
| Capital expenditure |  |  | $\begin{aligned} & 0.242 * * * \\ & (3.12) \end{aligned}$ | $\begin{aligned} & 0.210^{* *} \\ & (2.46) \end{aligned}$ |
| Sales growth |  |  | $\begin{aligned} & 0.031 * * * \\ & (2.81) \end{aligned}$ | $\begin{aligned} & 0.027 * * \\ & (2.12) \end{aligned}$ |
| Long-term growth forecast |  |  | $\begin{aligned} & 0.188 * * \\ & (2.39) \end{aligned}$ | $\begin{aligned} & 0.085 \\ & (1.01) \end{aligned}$ |
| Idiosyncratic volatility |  |  |  | $\begin{aligned} & 3.671 * * * \\ & (3.02) \end{aligned}$ |
| Institutional ownership |  |  |  | $\begin{gathered} 0.029 \\ (0.82) \end{gathered}$ |
| Analyst coverage |  |  |  | $\begin{gathered} 0.010 \\ (0.07) \end{gathered}$ |
| Analyst dispersion |  |  |  | $\begin{aligned} & 0.011 * * \\ & (2.16) \end{aligned}$ |
| Analyst experience |  |  |  | $\begin{aligned} & -0.047 * * * \\ & (-2.67) \end{aligned}$ |
| Intercept | $\begin{gathered} 0.058 \\ (0.66) \end{gathered}$ | $\begin{gathered} 0.031 \\ (0.31) \end{gathered}$ | $\begin{gathered} 0.050 \\ (0.52) \end{gathered}$ | $\begin{gathered} -0.144 \\ (-1.45) \end{gathered}$ |
| Year fixed effect | Yes | Yes | Yes | Yes |
| Industry fixed effect | Yes | Yes | Yes | Yes |
| Observations | 214,691 | 203,689 | 162,302 | 152,422 |
| Pseudo ${ }^{2}$ | 0.015 | 0.014 | 0.018 | 0.018 |

## Appendix Table 2 <br> Predictability of Approaching 52-Week High on Analyst Recommendation Downgrade

This table shows the predictability of approaching 52-week high on recommendation downgrade based on the subsample with available analyst education data. The dependent variable is a downgrade dummy. Approach52 is a dummy which equals 1 if price at day $t-1$ is within a 5\% band below the 52 -week high. The definitions of other variables are given in Appendix. All regressions control for year and Fama-French 48 industry fixed effects. Numbers in parentheses are z-statistics based on firm and year double clustered standard errors. ${ }^{* * *},{ }^{* *}$, and * denote the significance levels of $1 \%, 5 \%$, and $10 \%$, respectively.

|  | (1) | (2) | (3) | (4) |
| :---: | :---: | :---: | :---: | :---: |
| Approach52 | 0.299*** | 0.303*** | 0.300*** | 0.306*** |
|  | (4.38) | (4.20) | (3.10) | (3.23) |
| Runup $_{\text {t-5, }{ }_{\text {t-1 }}}$ | -1.124*** | $-1.002^{* * *}$ | $-0.997 * * *$ | -0.955*** |
|  | (-3.28) | (-3.01) | (-3.00) | (-2.78) |
| Runup $_{\text {t-21,t-6 }}$ | -0.006 | 0.067 | -0.028 | 0.003 |
|  | (-0.03) | (0.30) | (-0.12) | (0.01) |
| Runup $_{\text {m-6, m-2 }}$ | $-0.645^{* * *}$ | $-0.617^{* * *}$ | $-0.567 * * *$ | -0.559*** |
|  | (-10.50) | (-9.35) | (-9.36) | (-8.86) |
| Runup $_{\text {m-12, }} \mathrm{m}-7$ | $-0.118 * * *$ | -0.079*** | -0.114*** | -0.143*** |
|  | (-4.28) | (-2.79) | (-3.22) | (-4.13) |
| Earnings forecast revisions |  | 0.054 | 0.063 | 0.090* |
|  |  | (1.34) | (1.24) | (1.88) |
| SUE |  | $-0.049^{* * *}$ | -0.044*** | $-0.043^{* * *}$ |
|  |  | (-5.33) | (-4.49) | (-4.67) |
| Size |  |  | $-0.060 * * *$ | -0.047 *** |
|  |  |  | (-6.90) | (-3.36) |
| B/M |  |  | -0.012 | -0.012 |
|  |  |  | (-1.29) | (-1.20) |
| Earnings to price |  |  | 0.068 | 0.080 |
|  |  |  | (1.48) | (1.29) |
| Turnover |  |  | 6.417*** | 6.287*** |
|  |  |  | (6.91) | (7.27) |
| Accruals |  |  | 0.675*** | $0.665^{* * *}$ |
|  |  |  | (4.09) | (4.14) |
| Capital expenditure |  |  | 0.222* | 0.179 |
|  |  |  | (1.90) | (1.38) |
| Sales growth |  |  | 0.057*** | 0.055*** |
|  |  |  | (3.69) | (2.97) |
| Long-term growth forecast |  |  | 0.003** | 0.002 |
|  |  |  | (2.30) | (1.52) |
| Idiosyncratic volatility |  |  |  | 1.722 |
|  |  |  |  | (1.17) |
| Institutional ownership |  |  |  | 0.062 |
|  |  |  |  | (1.58) |
| Analyst coverage |  |  |  | -0.003 |
|  |  |  |  | (-1.33) |
| Analyst dispersion |  |  |  | 0.005 |
|  |  |  |  | (0.84) |
| Analyst experience |  |  |  | -0.035 |
|  |  |  |  | (-1.37) |
| Intercept | $-0.325^{* * *}$ | $-0.358^{* * *}$ | -0.167* | -0.326** |
|  | (-4.59) | (-3.97) | (-1.68) | (-2.24) |
| Year fixed effect | Yes | Yes | Yes | Yes |
| Industry fixed effect | Yes | Yes | Yes | Yes |
| Observations | 55,938 | 53,405 | 42,821 | 40,194 |
| Pseudo R ${ }^{2}$ | 0.016 | 0.016 | 0.021 | 0.021 |


[^0]:    We are grateful to Jarrad Harford, Ayako Yasuda, and seminar participants at the University of Hong Kong. We thank Lauren Cohen and Lily Fang for making analyst education data available to us, and thank Jay Ritter for sharing star analyst data. Any remaining errors are ours.

    * Email: liff@hku.hk, Tel: (852) 3917-8637, Fax: (852) 2548-1152.
    † Email: chenlin1 @hku.hk, Tel: (852) 3917-7793, Fax: (852) 2548-1152.
    \$ Corresponding author. Email: tsechunlin@hku.hk, Tel: (852) 2857-8503, Fax: (852) 2548-1152.

[^1]:    ${ }^{1}$ We focus on recommendation revisions as previous studies suggest that recommendation revisions are more informative than recommendation levels (e.g., Jegadeesh, Kim, Krische, and Lee, 2004; Boni and Womack, 2006; Jegadeesh and Kim, 2010).

[^2]:    ${ }^{2}$ We perform robustness checks by using $4 \%$ and $6 \%$ bands. We also use another proxy for nearness to 52 -week high based on previous studies, the ratio of price at day $\mathrm{t}-1$ relative to the 52 -week high (see, e.g., Lin and Yu, 2012; Baker, Pan and Wurgler, 2012), and we find consistent results as reported in Appendix. As we focus on cases where stock price is sufficiently close to the 52 -week high, the advantage of approach dummy is that it can directly capture this effect, so we choose to use approach dummy for our analysis.

[^3]:    ${ }^{3}$ Carter-Manaster ranks is obtained from Jay Ritter's website http://bear.warrington.ufl.edu/ritter/ipodata.htm

[^4]:    ${ }^{4}$ The correlation between top-tier brokerage firm dummy and star is 0.292 , which is lower than the correlation of 0.377 between Star and TopExp. Thus we choose TopExp as a proxy for star. The results are similar if we only consider top-tier brokerage firm.

